



EQUITECH



IN-LINE PROCESS MEASUREMENT

Optimizing Processes • Maximizing Quality • Minimizing Waste



- Why Equitech?
- Background
- In-line process measurement
- Production vs. lab data
- Benefits we offer
- Industries
- Applications
- Payback/ROI

Outline

“Pharmaceutical industry
wastes \$50 billion a year
due to **inefficient
manufacturing**”
theSource *By Shula
Neuman October 9, 2006*



EQUITECH





In the Plastics Industry the Conversation has Changed

- Plastics have made modern life possible
- Most plastics are only used once
- Plastics are polluting our waters
- Significant growing pressure to address plastics waste in all forms

Disposal of Paints, Solvents & Chemicals



Potential
Classification as
Hazardous Waste

Expensive to
dispose

Ignitability

Toxicity

Reactivity

Corrosivity

Lean Production

"In order to improve efficiency, effectiveness, and profitability, focus relentlessly on eliminating all aspects of the manufacturing process that add no value from your customer's perspective."

Quality Speed

Efficiency

Cost





Industry 4.0

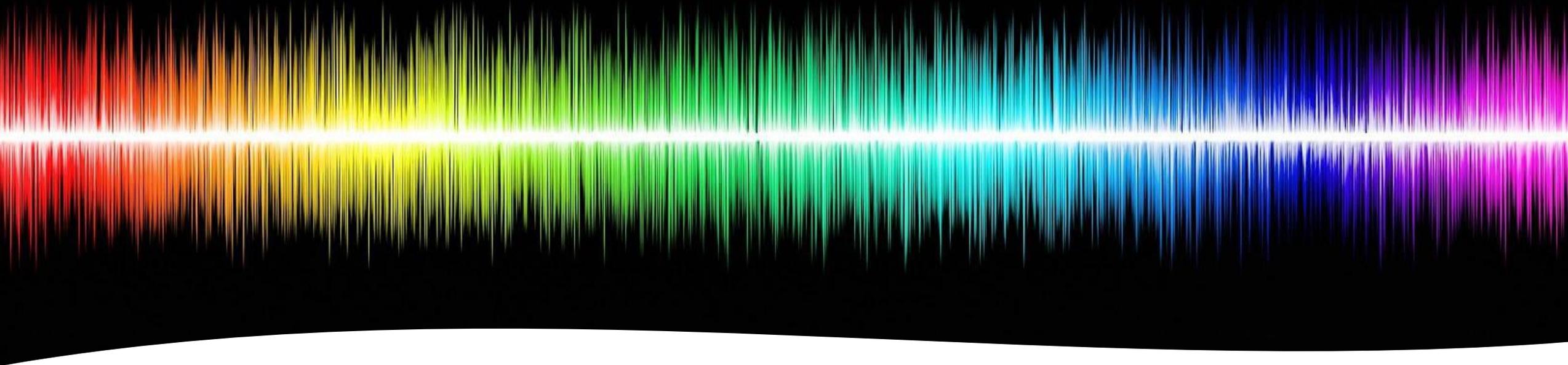
*“Industry 4.0 refers to a new phase in the Industrial Revolution that focuses heavily on interconnectivity, automation, machine learning, and **real-time data**”*

Real-Time Data

“Real-time data is a necessity to stay relevant for today’s business and it needs to be delivered by sophisticated electronic communications tools such as digital signage and data dashboards, to remain appealing to today’s ‘tech-savvy’ workforce from call centers to retailers, to **manufacturing plants.**”

(Fourth Source, August 1, 2017)





Background

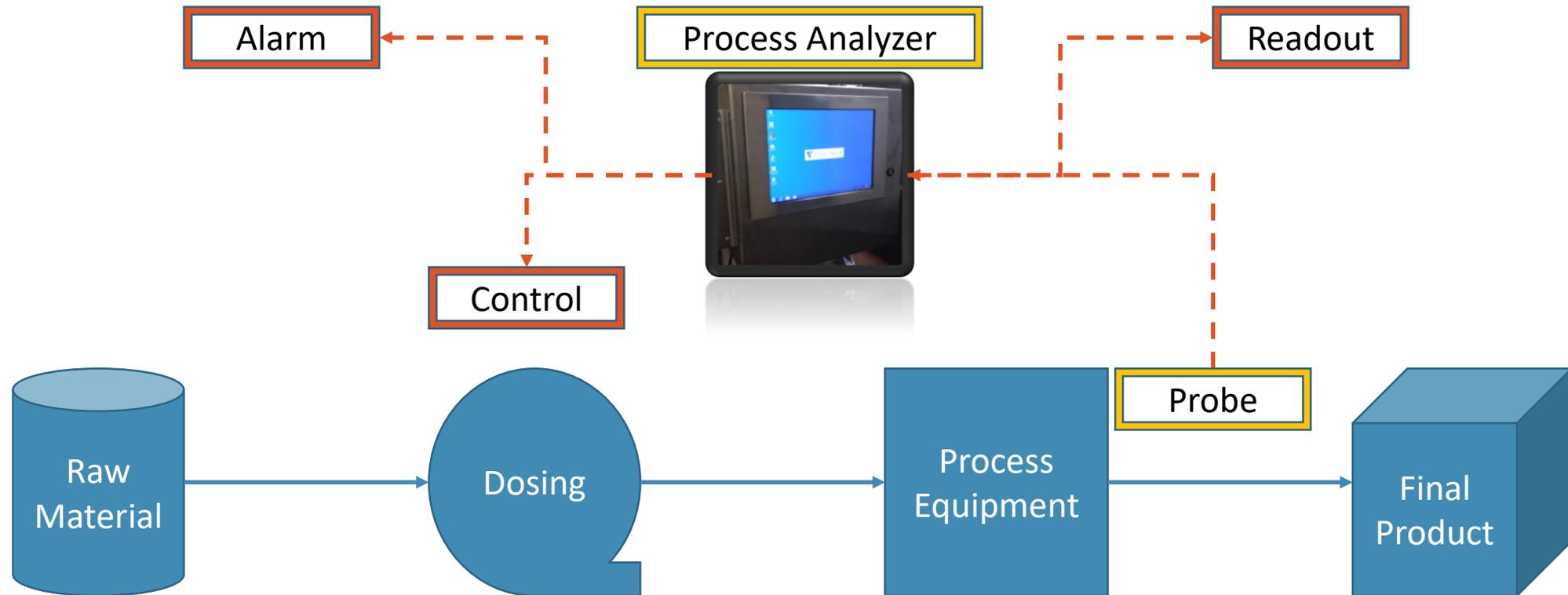
- Leaders in fiber-optic spectroscopy
- Recognized need for in-line process control in UV-VIS region of EM spectrum
- Developed a fully vertical integrated solution (hardware & software)
- Established recognized references in the market



In-Line Process Measurement

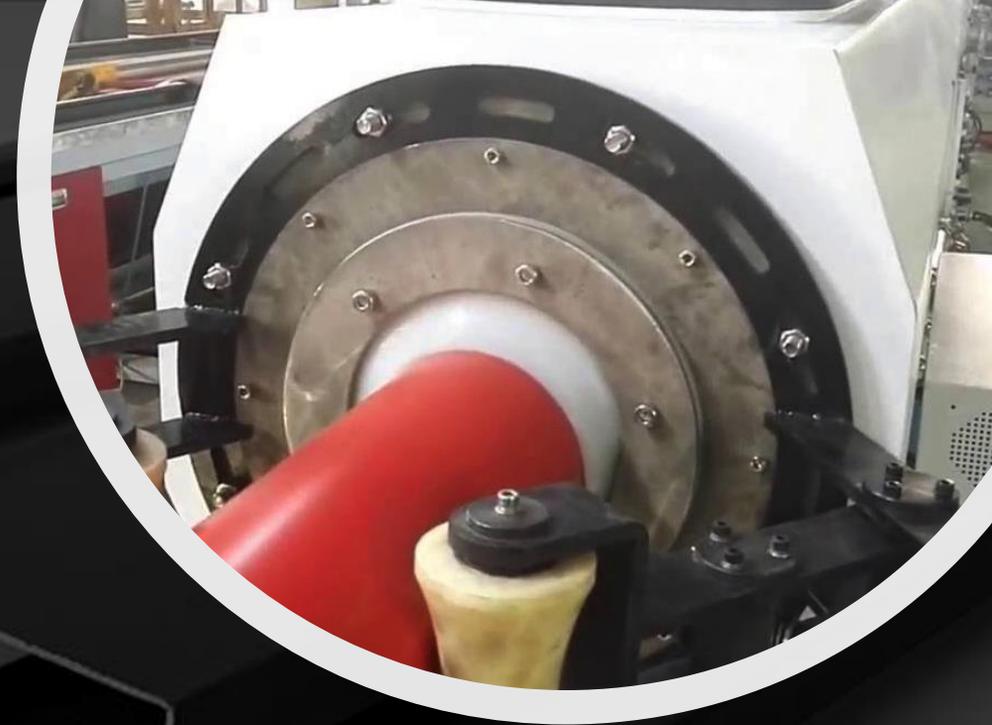
- It's about getting real-time data
- Applicable for both batch & continuous manufacturing
- Positively affects company's bottom line

General Process Diagram

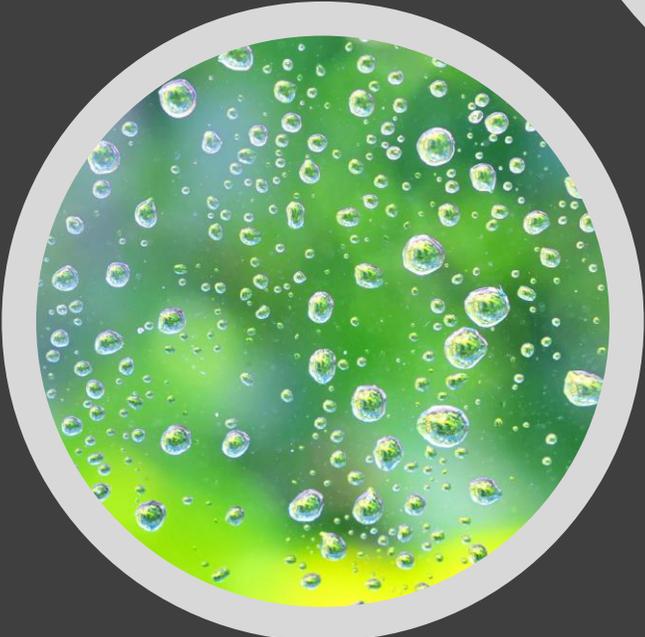
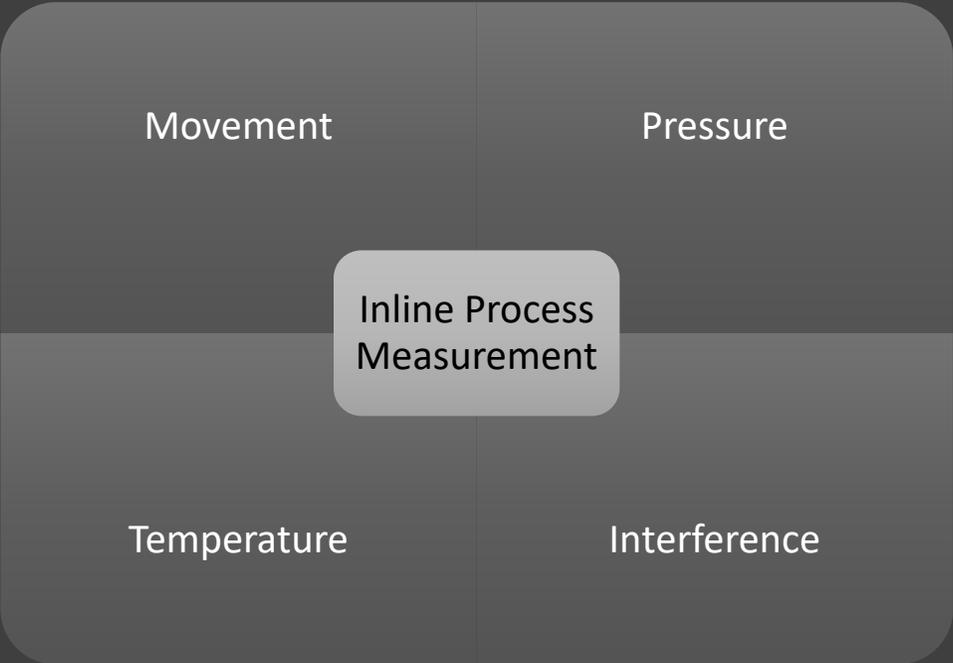


Examples of Processes Amenable to Equitech's Technology

- Plastics Extrusion
- Flow reactors
- Separations
- Crystallization
- Blending
- Granulation
- Drying
- Coating
- Sterilization



Process vs. Laboratory Measurements



In-line Process Measurements vs. Laboratory Measurements for Process Control

In-line Measurements

- Real time results
- Immediate adjustment to process
- Early detection of out-of-spec product
- Less off-spec product made
- Process correction before off-spec products are manufactured
- Improve understanding of process behavior

Laboratory Measurements

- Delayed results
- Delayed adjustment to process
- Late detection of out-of-spec product
- More off-spec product made
- Process correction after off-spec product are manufactured
- No understanding of process behavior





High-Grade Instrumentation

- Laboratory-quality performance specifications
 - Wavelength resolution, accuracy & repeatability
 - Low noise
 - Wide dynamic range
- Rugged and reliable
 - One moving part
 - Easily serviced

Sample Types

- Equitech offers fiber-optic probes for:
 - Liquids (Aqueous and Organic)
 - Slurries
 - Pastes
 - Powders
 - Coatings
 - Films
 - Polymers



Equispec™ Process Analyzers

- ▼ *Chemical Process Analyzer*
- ▼ *In-line Color Spectrophotometer*
- ▼ *Film Thickness Analyzer*



Components

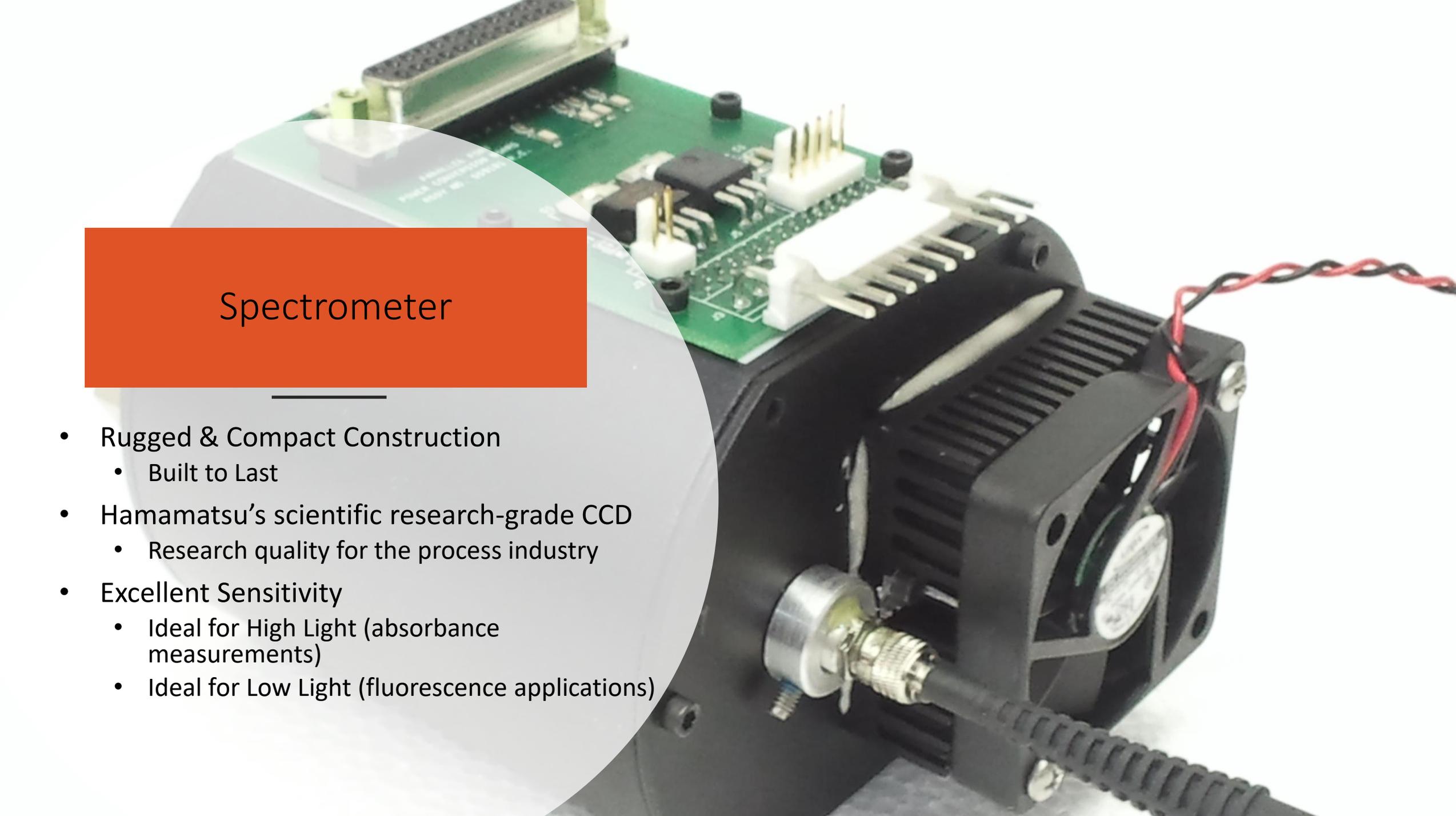
- Illumination Source
- Spectrometer
- Probe(s)
- Industrial Computer w/ Touch Display
- Software
- NEMA Box



The background of the slide is a dynamic, abstract composition of numerous thin, parallel lines of light in various shades of green and yellow, creating a sense of depth and movement, reminiscent of fiber optic cables or a starfield. These lines are set against a dark, almost black background. A large, semi-transparent white circle is positioned on the left side of the slide, partially overlapping the light trails. Inside this circle, there is a solid orange rectangular box containing the title text. Below the title box, a thin horizontal line is drawn. The list of illumination sources is located in the lower-left quadrant of the white circle.

Illumination Source

- Xenon
- Deuterium
- Tungsten – Halogen

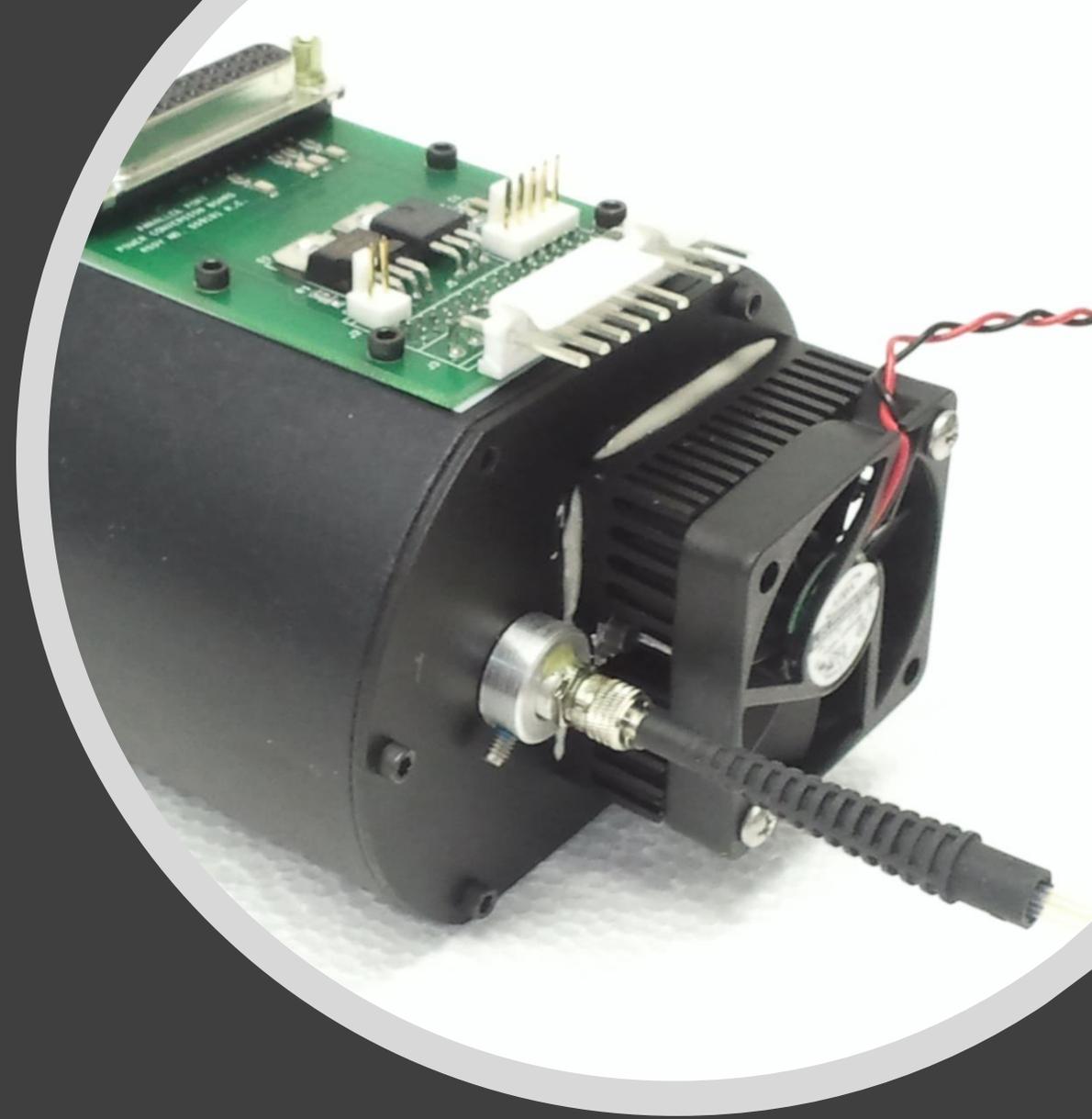


Spectrometer

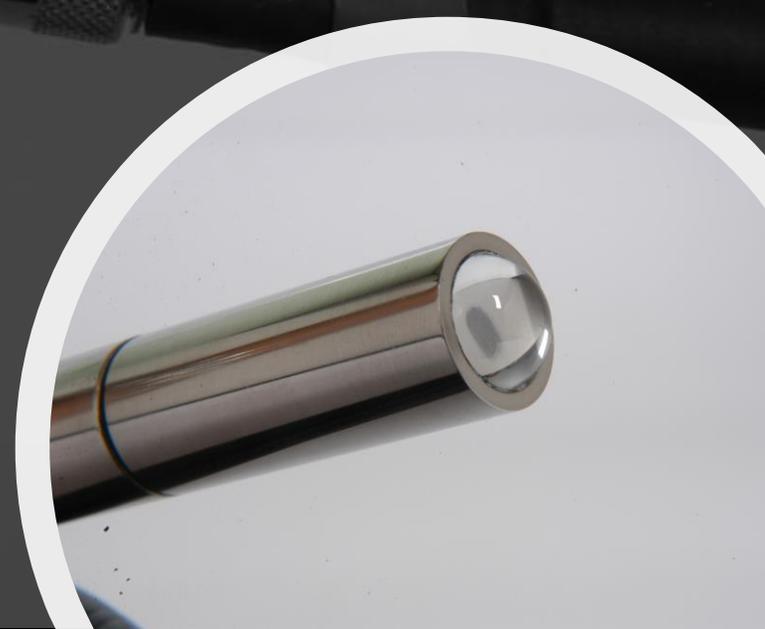
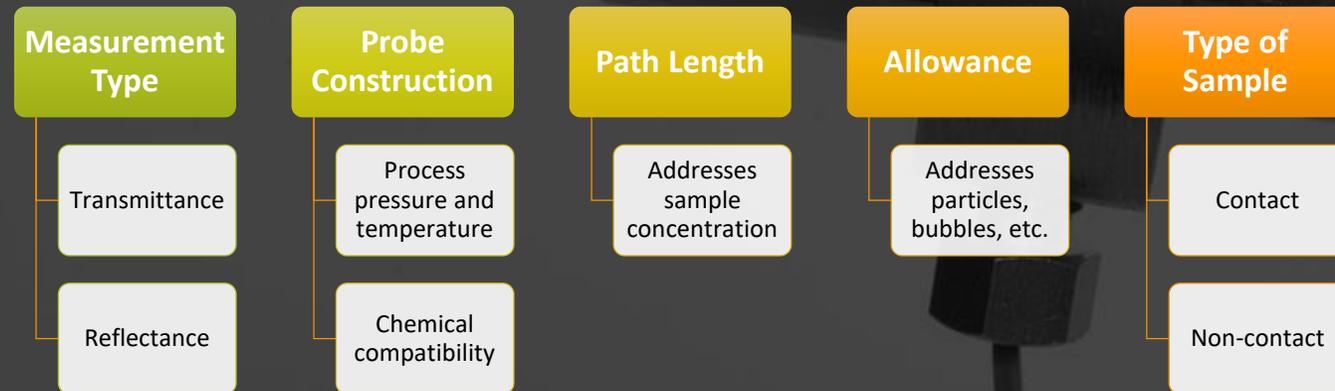
- Rugged & Compact Construction
 - Built to Last
- Hamamatsu's scientific research-grade CCD
 - Research quality for the process industry
- Excellent Sensitivity
 - Ideal for High Light (absorbance measurements)
 - Ideal for Low Light (fluorescence applications)

Spectrometer

- Low noise (5×10^{-5} au rms)*
- High signal-to-noise ratio (20,000:1)*
- Wide dynamic range (> 50,000)*
- High sensitivity (10 electrons / count)
- High resolution (< 0.75 nm @ 580 nm)
- Broad spectral coverage
 - Chemical, Color: 200-800 nm
 - Film Thickness: 375-975 nm
- Integration times from 10 ms to 60 s
- *100 reads of 10 ms exposures = 1 second acquire time



Probes



Probes Technical Specs

Probe	Type	Optics Choices			Optical Path Length (mm)	Temperature Range (C)	Pressure (psi)
		UV Fused Silica	NIR Fused Silica	Sapphire			
Reflection Polymer Melt Probe	Reflection			Yes	0 (Contact)	10 - 500	5000
Transmission Polymer Melt Probe	Transmission			Yes	5 - 12, custom	10 - 500	5000
Retro-Reflection Probe	Transmission	Yes	Yes	Yes	2, 5, 10, 20, 50	0 - 260	3000
Transmission Cell	Transmission	Yes	Yes	Yes	1, 2, 10, 20, 50, 100, custom	0 - 260	3000
Micro-Path Transmission Cell	Transmission	Yes	Yes	Yes	.5 - 1	0 - 260	3000
Attenuated Total Reflection Probe	Transmission	Yes	Cubic Zirconia	Yes	1.5 microns	0 - 260	1200
Color Probe	Reflection			Yes	0 - 2	0 - 260	2000
Large-Area Surface Probe	Reflection	Yes			20 (standoff distance)	0 - 50	15
Transmission Lenses	Transmission	Yes	Yes		25 - 1000	0 - 50	15
LASP/Integrating Sphere	Transmission	Yes			150 - 200 (standoff distance)	0 - 50	15
Probe	Diameter (in)	Body	Seals	Fiber Type		Fiber* Length, standard (m)	Extension tube length (in)
				UV Silica Core/Silica Clad	NIR Silica Core/Silica Clad		
Reflection Polymer Melt Probe	0.5	SS, Hastelloy	Metal to sapphire	Standard	Optional	5	N/A
Transmission Polymer Melt Probe	0.5	SS, Hastelloy	Metal to sapphire	Standard	Optional	5	N/A
Retro-Reflection Probe	0.5	SS, PEEK, Ti	Kalrez	Yes	Yes	3	4, custom
Transmission Cell	1.25	SS	Kalrez	Yes	Yes	3	2
Micro-Path Transmission Cell	1.125	SS	Kalrez	Yes	Yes	1	N/A
Attenuated Total Reflection Probe	0.5	SS, PEEK, Ti	Kalrez	Standard	Optional	3	4, custom
Color Probe	0.75	SS, Ti	Kalrez	Standard	Optional	5	8
Large-Area Surface Probe	N/A		N/A	Standard	Optional	3	N/A
Transmission Lenses	N/A		N/A	Yes	Yes	3	N/A
LASP/Integrating Sphere	N/A		N/A	Standard	Optional	3	N/A

*PVC-coated steel monocoil; PTFE sleeve optional



ALL PROBES – TECHNICAL SPECIFICATIONS

Probe	Type	Optical Path Length (mm)	Diameter (in)	Temp. Range (°C)	Pressure (psi)	Seals	Body
Reflection Polymer Melt Probe	Reflection	0 (Contact)	0.5	10 – 500	5000	Metal to Sapphire	SS, Hastelloy
Transmission Polymer Melt Probe	Transmission	5 – 12, Custom	0.5	10 – 500	5000	Metal to Sapphire	SS, Hastelloy
Retro-Reflection Probe	Transmission	2, 5, 10, 20, 50	0.5	0 – 260	3000	Kalrez	SS, PEEK, Ti
Transmission Cell	Transmission	1, 2, 10, 20, 50, 100, Custom	1.25	0 – 260	3000	Kalrez	SS
Micro-Path Transmission Cell	Transmission	.5 – 1	1.125	0 – 260	3000	Kalrez	SS
Attenuated Total (Internal) Reflection Probe	Transmission	1.5 microns	0.5	0 – 260	1200	Kalrez	SS, PEEK, Ti
Color Probe	Reflection	0 – 2 (sampling depth)	0.75	0 – 260	2000	Kalrez	SS, Ti
Large-Area Surface Probe	Reflection	20 (standoff distance)	N/A	0 – 50	15	N/A	
Transmission Lenses	Transmission	25 – 1000	N/A	0 – 50	15	N/A	
LASP/Integrating Sphere	Transmission	150 – 200 (standoff distance)	N/A	0 – 50	15	N/A	
	OPTICS CHOICES			Fiber Type			
Probe	UV Fused Silica	NIR Fused Silica	Sapphire	UV Silica Core/ Silica Clad	NIR Silica Core/ Silica Clad	Fiber* Length Standard (m)	Extension Tube Length (in)
Reflection Polymer Melt Probe			Yes	Standard	Optional	5	N/A
Transmission Polymer Melt Probe			Yes	Standard	Optional	5	N/A
Retro-Reflection Probe	Yes	Yes	Yes	Yes	Yes	3	4, Custom
Transmission Cell	Yes	Yes	Yes	Yes	Yes	3	2
Micro-Path Transmission Cell	Yes	Yes	Yes	Yes	Yes	1	N/A
Attenuated Total (Internal) Reflection Probe	Yes	Cubic Zirconia	Yes	Standard	Optional	3	4, Custom
Color Probe			Yes	Standard	Optional	5	8
Large-Area Surface Probe	Yes			Standard	Optional	3	N/A
Transmission Lenses	Yes	Yes		Yes	Yes	3	N/A
LASP/Integrating Sphere	Yes			Standard	Optional	3	N/A

*PVC-coated steel monocoil; PTFE sleeve optional

Pause 1

Pause 2

System Status: **Good**
 Time Left: 5
 Meas. Complete: 35 / 35

Date: 3/17/2009
 Time: 10:00:20 AM

Stop

Show Data
 Split Screen
 Probe #1
 Probe #2

 Sophisticated data analysis

 Easy to use

 Dual-beam / Multiple-probe versions

 Real-time analytical results
 Concentrations via MLR, PCR, PLS or CLS models
 Color via L*a*b*
 Film thickness

 Trending, alarms

 Multiple data output options
 OPC
 Modbus
 Analog Output

Software

EquiChem
 EquiColor
 EquiFilm

Probe #1
 Current Job/Recipe: Demo_Yellow Dye
 Y-Axis Scale Alarm Limits

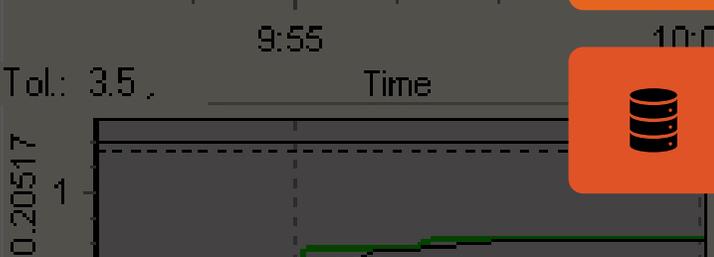
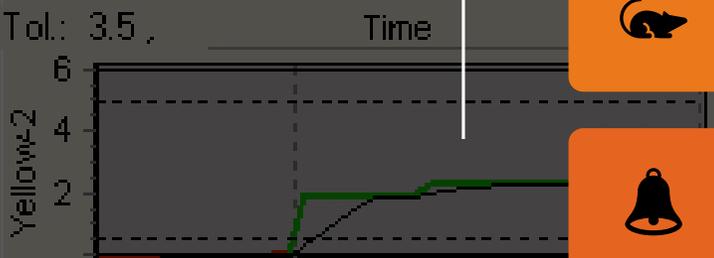
Current Value: 2.245
 Status: **Good**
 Average +/- St. Dev.: 2.251 +/- 0.010

Yellow-2
 Current Value: 2.285
 Status: **Good**
 Average +/- St. Dev.: 2.294 +/- 0.012

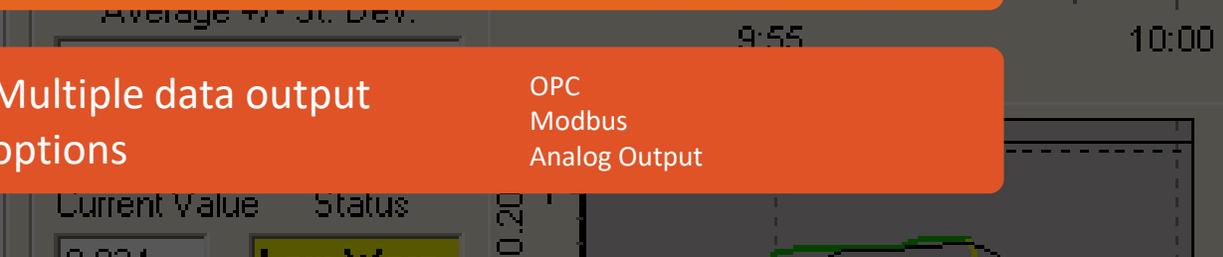
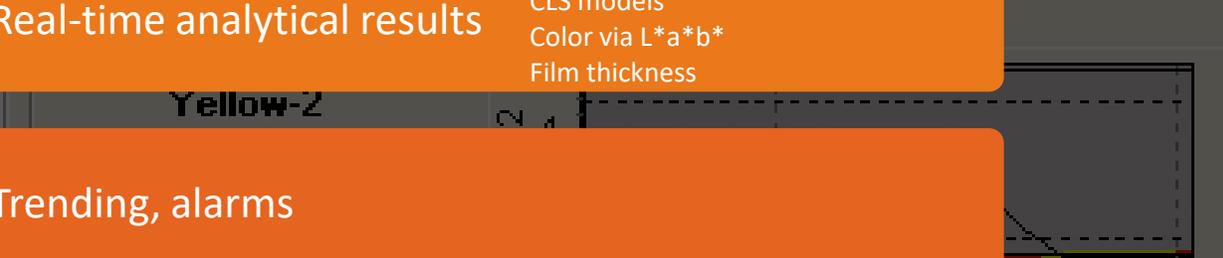
400.20517
 Current Value: 0.531
 Status: **Good**
 Average +/- St. Dev.: 0.531 +/- 0.012

400.20517
 Current Value: 0.024
 Status: **Low Warn**
 Average +/- St. Dev.: 0.024 +/- 0.012

Target Values
 Yellow-1: 2.50
 Yellow-2: 2.50
 400.2051: 0.75



Current Job/Recipe: Demo_Yellow Dye
 Target Values: 700.2458
 0.00



EquiChem Online Results





Applications

- Chemical Concentration
- Color Measurement
- Turbidity & Haze
- Film Thickness

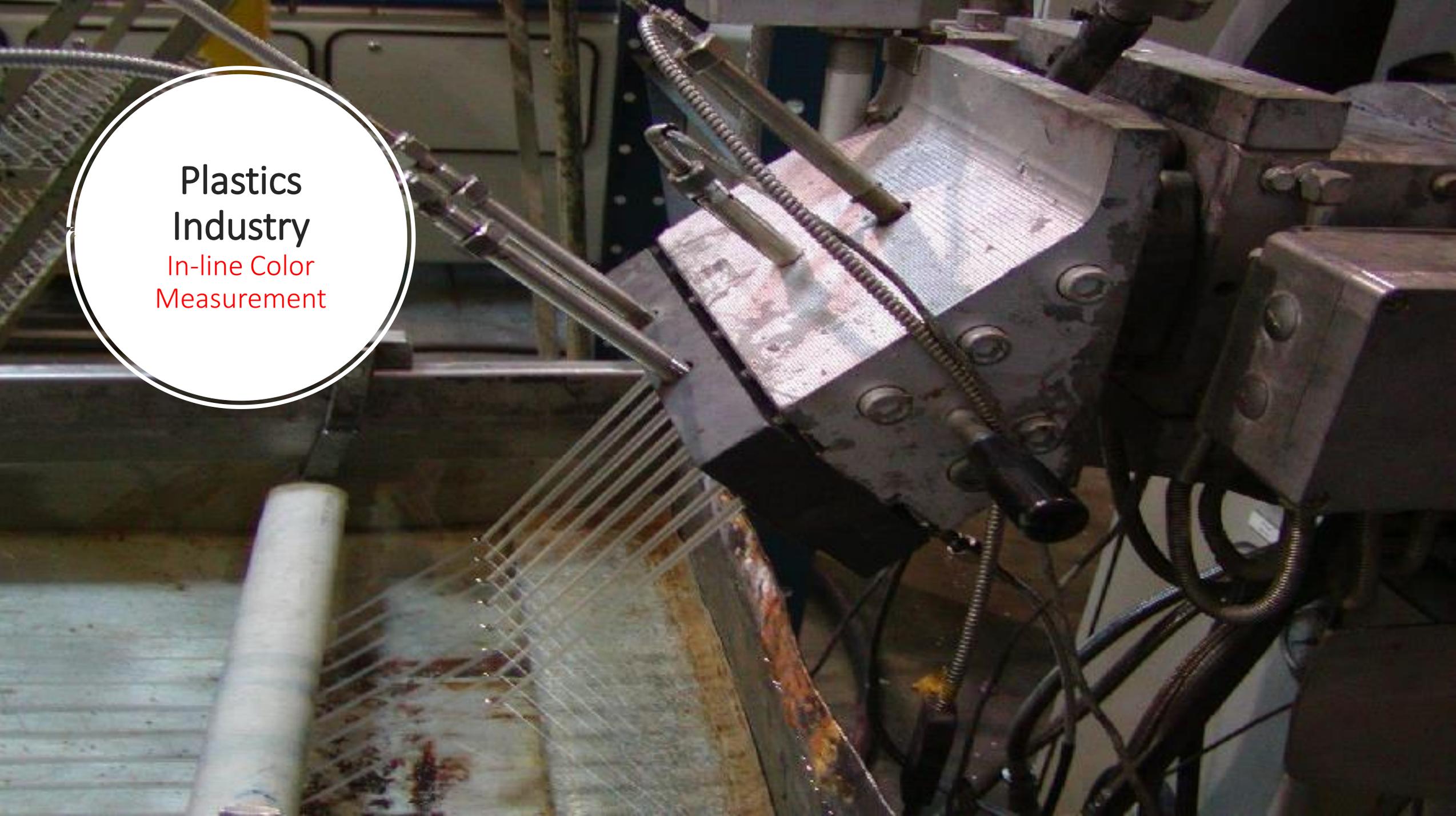


Plastics Industry Color Measurement

In a Laboratory Extruder



Plastics Industry
Color Measurement
In a Production Extruder

A photograph of industrial machinery, likely a plastic extrusion line, with a circular text overlay in the upper left corner. The machinery consists of various metal components, pipes, and a large cylindrical part. The text overlay is white with a black border and contains the text "Plastics Industry" in black, "In-line Color" in red, and "Measurement" in red.

Plastics
Industry
In-line Color
Measurement

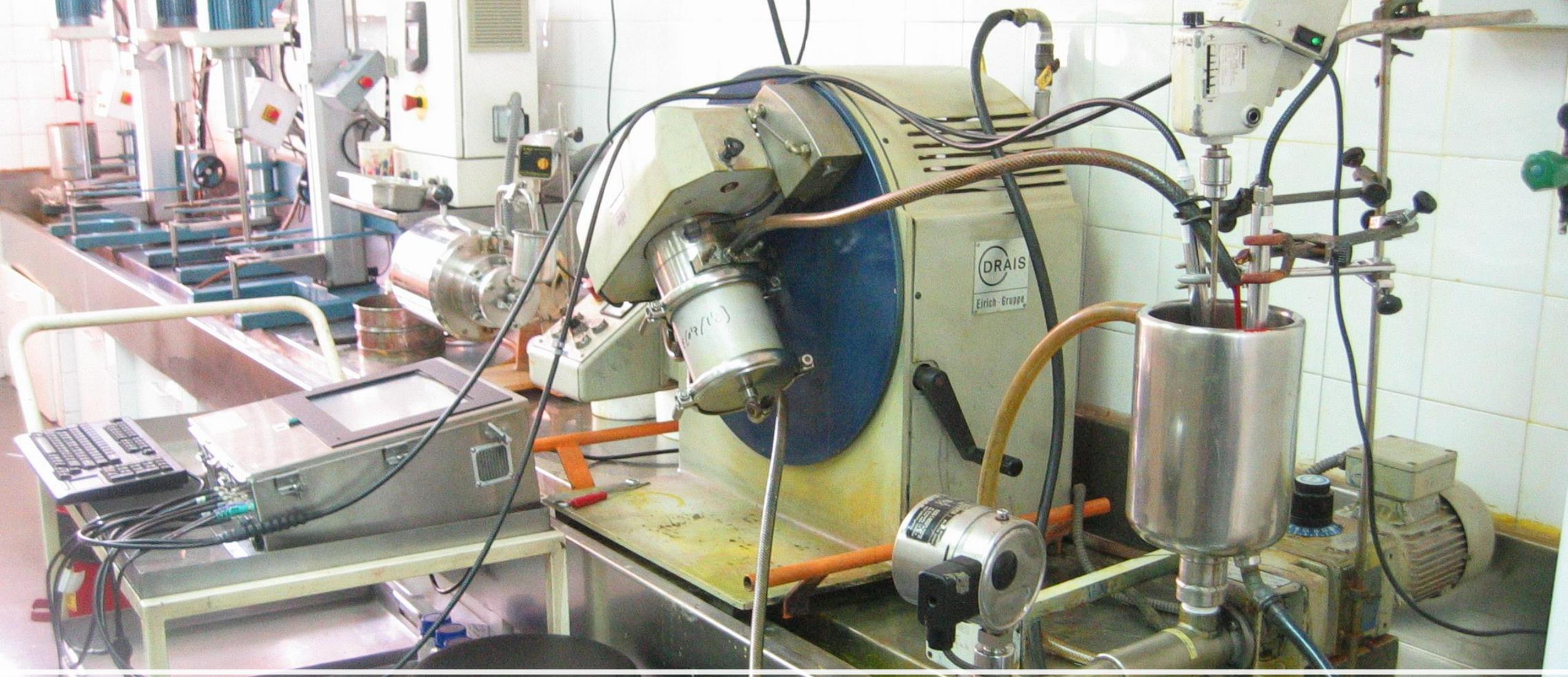


Reflection Polymer Melt Probe
In Position – Close Up

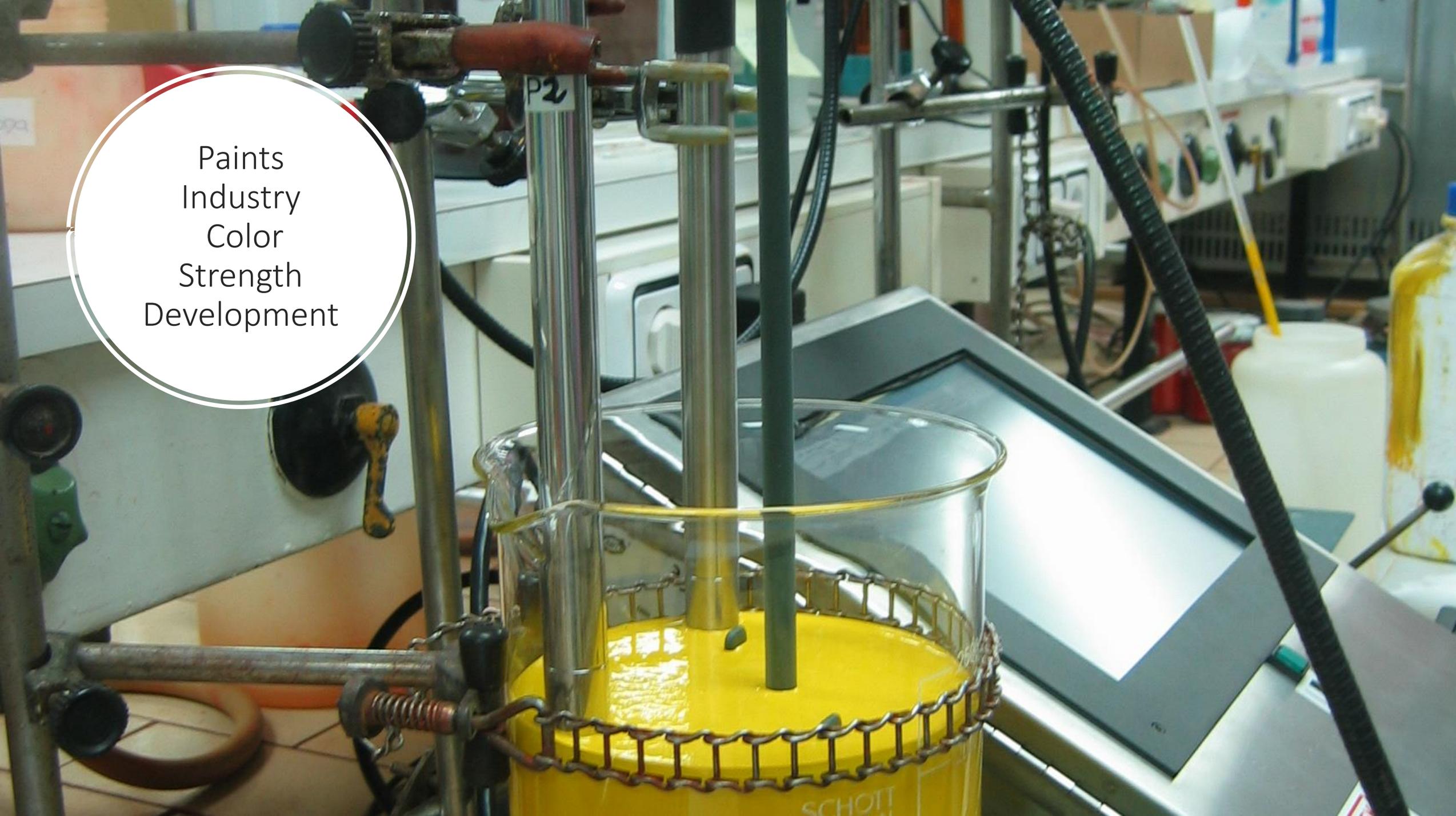
Residence Time

- An in-line UV-Vis spectrophotometer can be used to gain insights into the effects of process variables on residence time distribution
 - Effects of feed rate and screw speed
 - Effect of screw design
 - Contributions of individual elements
- A basic theoretical estimate of the residence time agreed with experimental data





Paints Industry – Color Strength Development Test



Paints
Industry
Color
Strength
Development

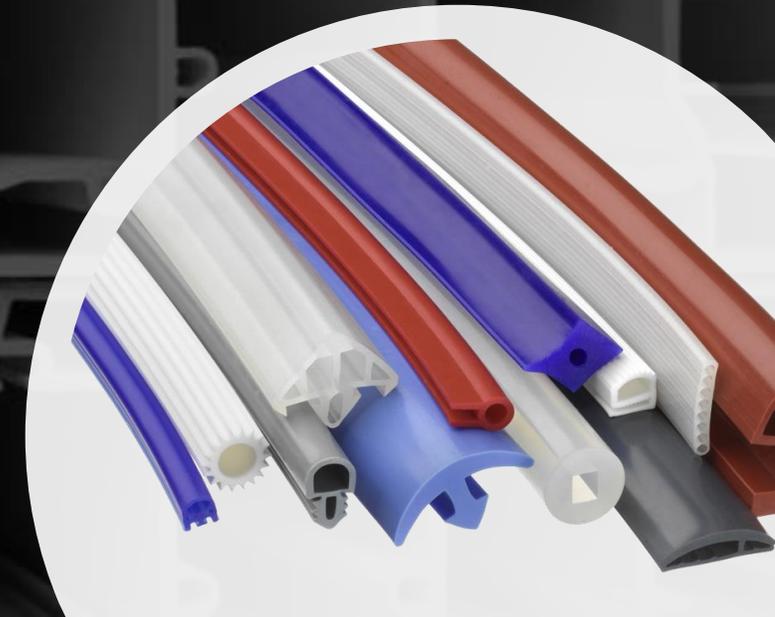


Paint Industry Color Strength Measurement In Production

Off-Spec Material Production

Loss Calculation

- Opportunity Cost
- Energy Waste
- Material Waste
- Operating Losses
- Downtime & Process Restoration Losses
- Shipping, Packaging & Interest Losses
- Potential Legal Claims
- Machine Wear & Tear



A close-up photograph of numerous rolls of off-spec material plastic sheet, stacked together. The rolls are arranged in a dense, overlapping pattern, creating a complex, circular pattern of light and shadow. The plastic sheet is a light, off-white or cream color. A dark circular overlay is positioned in the upper left quadrant, containing the text "Off-Spec Material" in white and "PLASTIC SHEET" in red.

Off-Spec
Material
PLASTIC SHEET

Off-Spec Material MASTERBATCH

- Wasted Material, Energy, and Time during Color Changes



Plastics Extrusion Cost Example

(24x7x365)

- Extrusion Production
 - 150,000 lbs. / week
- Material Consumption
 - \$200,000 / week
- Raw Material Losses
 - \$3,000 / week
- Estimated Annual Production Loss
 - 172.5 hours
- Estimated Total Annual Losses
 - \$190,000



Equispec + Probe System Cost	Payback (Months)
\$40,000	2.6
\$50,000	3.2
\$60,000	3.9
\$70,000	4.5



Benefits of Equitech's Technology

IMPROVED
UNDERSTANDING OF
THE PROCESS

TIGHTER PRODUCT
QUALITY CONTROL

INCREASE OF
CAPACITY THROUGH
EFFICIENCY
IMPROVEMENT

DIAGNOSIS OF
MANUFACTURING
PROBLEMS

ENABLE CLOSED
LOOP CONTROL

Thank you for
your attention!



South Jersey Technology Park
107 Gilbreth Pkwy, Mullica Hill, NJ 08062
<https://equitechintl.com/>