**Customized Management Training Video**

(Word Version)

(In the background, smooth jazz music is playing)  
**Slide 1**: Screen shows 4 people holding hands and scaling a rock incline. The woman in the front is pointing forwards. On the screen it says, “The Value of…Customized Management Training. A real gamechanger!”  
  
**Slide 2**: “So why is it a game changer?” is on top of the screen followed by the question “Well, how does your management team perform?” Like “This?” which is an illustration of a cloud of chaos with legs and briefcases and arms and computer screens and papers emerging out from the chaotic cloud. “Or this?” which illustrates a team of happy co-workers cheering on obvious success with raised arms and confetti in the air.

**Slide 3**: Background on the slide is of someone writing and “Research shows…” appears on the top of the screen. Then “…there are 20 behaviors that members of high performing teams exhibit…” is revealed onscreen. Followed by “…and they can be learned!” Sliding onto the screen is “Wondering what they are?”

**Slide 4**: Background slide is colorful pens and paperclips and rubber bands with a center of white paper, onto which is written, “I’ve also included a simple questionnaire along with this video for you to do a quick assessment of your team regarding those high-performance behaviors.” The paper is signed “Greg Schmieg, CEO Schmieg Consulting”  
  
**Slide 5**: On the left side of the screen a sketch appears with colorful stick people behind it. The table indicates this represents a dysfunctional team. Thought bubbles extend from the stick people…one says, “Help!” One says, “You idiot! You jerk!” Another says, “She lost that client!” On the top of the screen we see, “If you score your team lower than a 27... you may want to consider customized management training to improve performance.” And before this screen advances, “Just sayin’” appears at the bottom.

**Slide 6**: This slide shows a photograph of several people seated around a conference room table, and to the left of the photograph is a badge that says DREAM TEAM inside. A hand extends from the bottom of the screen and writes, “If you need a dream team to take a load off you, then put me in, Coach. I’m ready to play.”

**Slide 7**: Whole screen is a beautiful landscape of green mountains with blue skies and clouds above. We can see the back of a man with his arms extended upward and looking toward the heavens, and animated arcs emanate from him representing sound. Onscreen “If you’re ready for real success, just give us a yell” comes into view.

**Slide 8**: This last slide has a blank background featuring the Schmieg Consulting logo and “We’re ready for your yell…” at the top. The Schmieg Consulting contact information then appears as follows:

**SCHMIEG CONSULTING  
Greg Schmieg, Ph.D., CEO  
(941) 320-8771**[gs@schmiegconsulting.org](mailto:gs@schmiegconsulting.org) **Deane Belk, Executive Assistant  
(336) 848-5399**

[db@schmiegconsulting.org](mailto:db@schmiegconsulting.org) **www.schmiegconsulting.org**

The hand returns and writes, “Thanks for your time and thanks for watching!”