## Case Study \#1: Mr. and Mrs. Ott

- are considering the purchase of a condo at 111 Condo Drive.
- are willing to pay $\$ 175,000$ for the condo.
- will pay $\$ 3,500$ in closing costs.
- are advised by their tax advisor to attribute $80 \%$ of the purchase price and closing costs to the improvement (building) and $20 \%$ of the purchase price to the land.
- taking out a first mortgage of $\$ 122,500 @ 5 \%$ for 30 years ( $30 \%$ down). They will pay approximately $\$ 6,125$ yearly interest on the loan and approximately $\$ 1,766$ yearly toward principal each year in the early years of the loan. They will not have any other financing on this property.
- estimate the following expenses for this condo:
- Monthly rent (potential): \$1,200
- Vacancy allowance: 8\%
- Property taxes: \$2,600 yearly
- Insurance: $\$ 200$ (just for the interior) Utilities: paid by tenants
- Maintenance/Assessments: \$1,800 yearly (including exterior insurance, water, etc.)
- are in the $24 \%$ tax bracket.
- plan to hold on to this investment for 5 years.
- expect that the property will appreciate by $3 \%$ each year.
- expect that selling expenses (commissions, etc.) five years from now will be $6 \%$ of the sales price.
- think that they can find an alternative investment yielding a before-tax investment rate of $3 \%$ (for example, a taxable bond) right now.
- are advised that their capital gains tax rate is $15 \%$.
- calculate that the mortgage balance will be $\$ 112,490$ in five years.

