

THIS IS A COMMISSION ONLY POSITION

Italesse LLC is a retail/wholesale distributor of glassware and accessories. Visit www.italesse.us for more information.

We're a dynamic and growing company that values commitment, courage, and hard work looking for a salesperson/representative in each state.

Job Description: Outside Sales

We are looking for an individual contributor, someone to represent Italesse. A successful sales representative will generate sales growth by establishing and maintaining relationships with prospective clients and by effectively managing the sales process by email, phone, instant messenger or in person when applicable.

Responsibilities and Experience:

- Knowledge of types of glassware and wines preferable
- Contacting potential prospects/customers
- Present and sell the company's products and services to new customers
- Resolve customer inquiries and complaints
- Perform follow-up appointments to keep customers aware of the latest products and pricing.

Qualifications:

- 1+ years of outside sales experience
- Familiarity with Microsoft Office (Excel, Outlook)
- Ability to build rapport with clients
- Strong communications, negotiation, and organizational skills.

Job Type: Commission

Please email your resume to italaesse@italesse.us.

We look forward to seeing your resume!