

LEADERSHIP – SELF and OTHERS

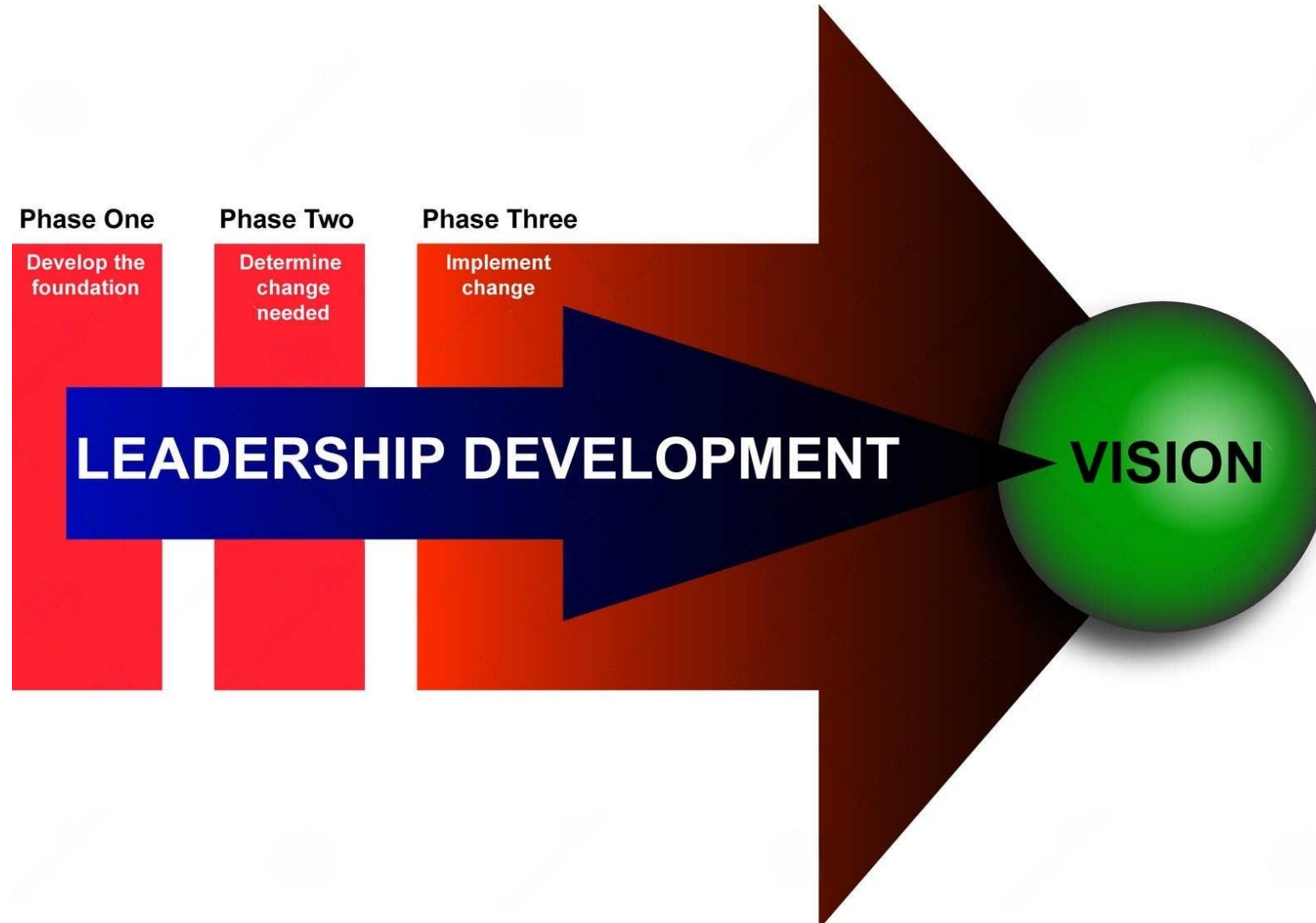
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How do you lead? Yourself, your team, your staff?



Where are you? What is your Color?
Style?

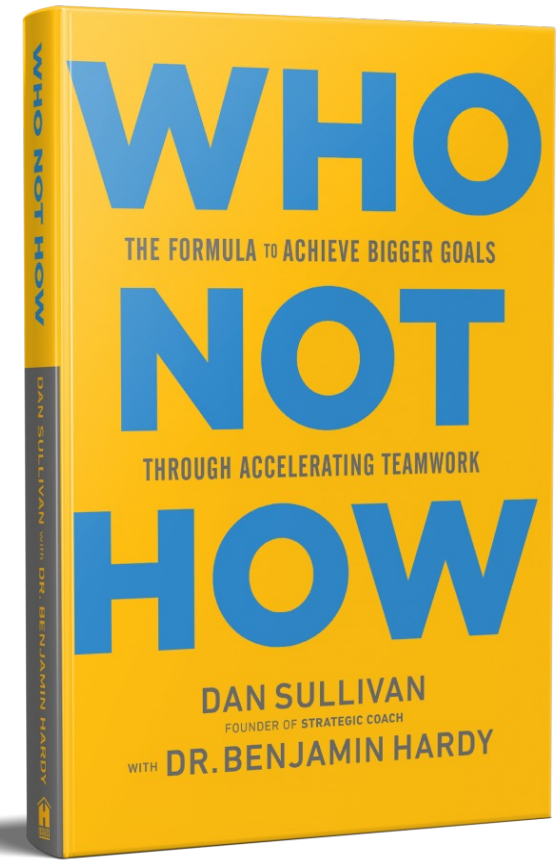


Who not How – Achieve bigger goals through accelerating teamwork - Dan Sullivan

“

THAT'S WHAT REAL LEADERSHIP IS: CREATING AND CLARIFYING THE VISION (THE “WHAT”), AND GIVING THAT VISION GREATER CONTEXT AND IMPORTANCE (THE “WHY”) FOR ALL WHO'S INVOLVED.

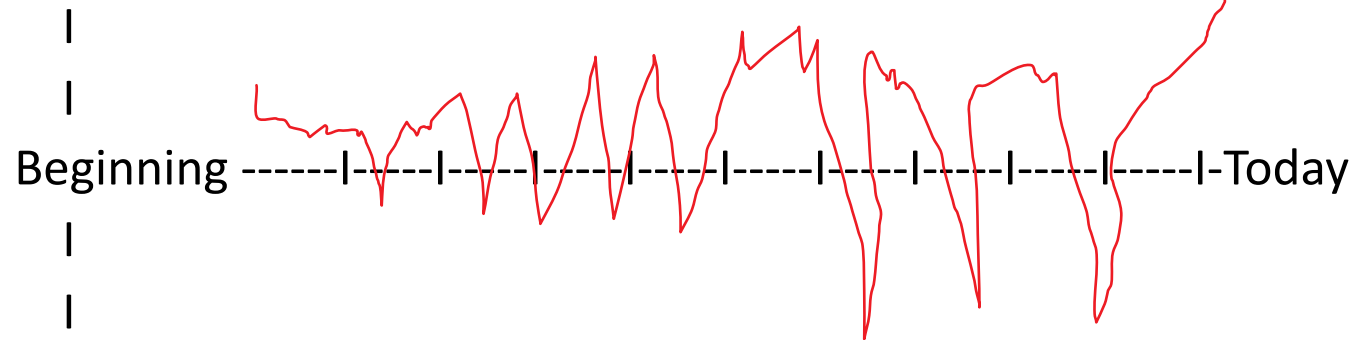
**-Who Not How
By Dan Sullivan**



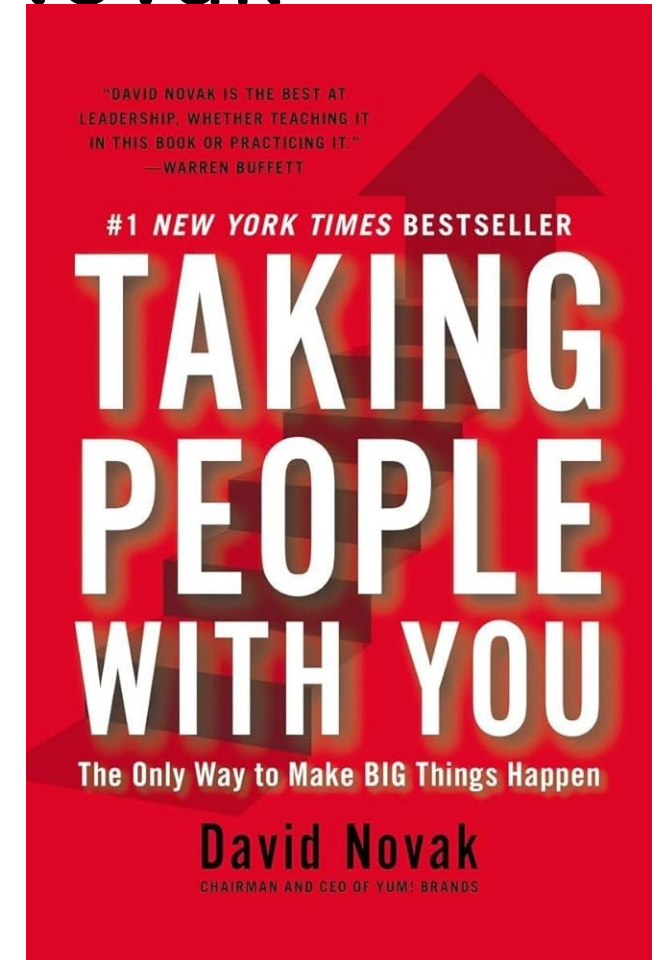
Taking People With You, The Only Way to Make BIG Things Happen, David Novak

- Your Lifeline – Know Yourself/Self Awareness

High Points



Low Points



Taking People With You, The Only Way to Make BIG Things Happen, David Novak

- What's your BIG Thing?
- Who do you need to bring with you?
- What perception, habit or belief do you need to build, change or reinforce?

You have to believe it can be done!

If you don't have the intention to succeed, it's better to go do something else.

Invest in personnel, if someone gives you their all, commit to them wholeheartedly, personnel optimize your purpose.



Purpose is Amplified by Trust

The Fundamental Beliefs of a Trust & Inspire Leader

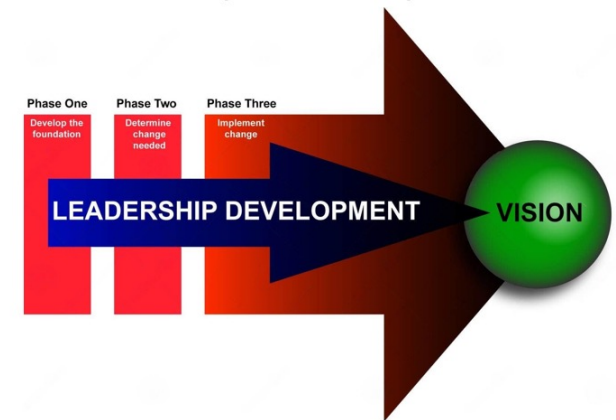
I Believe...	So My Job as a Leader is to...
People have greatness inside them	Unleash their potential, not control them
People are whole people	Inspire, not merely motivate
There is enough for everyone	Elevate caring above competing
Leadership is stewardship	Put service above self-interest
Enduring influence is created from the inside out	Go first

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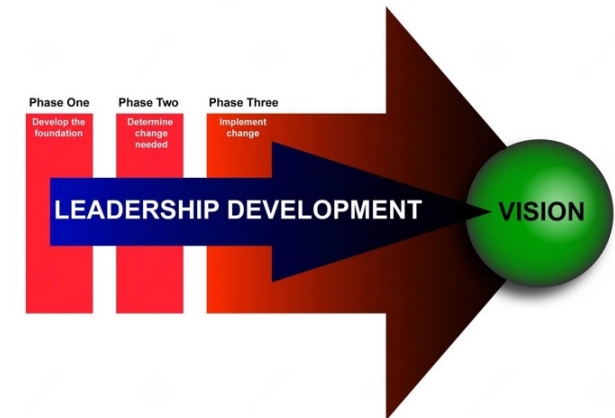


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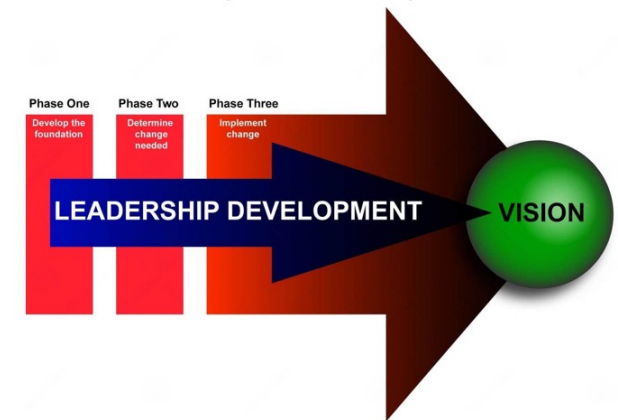
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LEADERSHIP NOW

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I Believe List

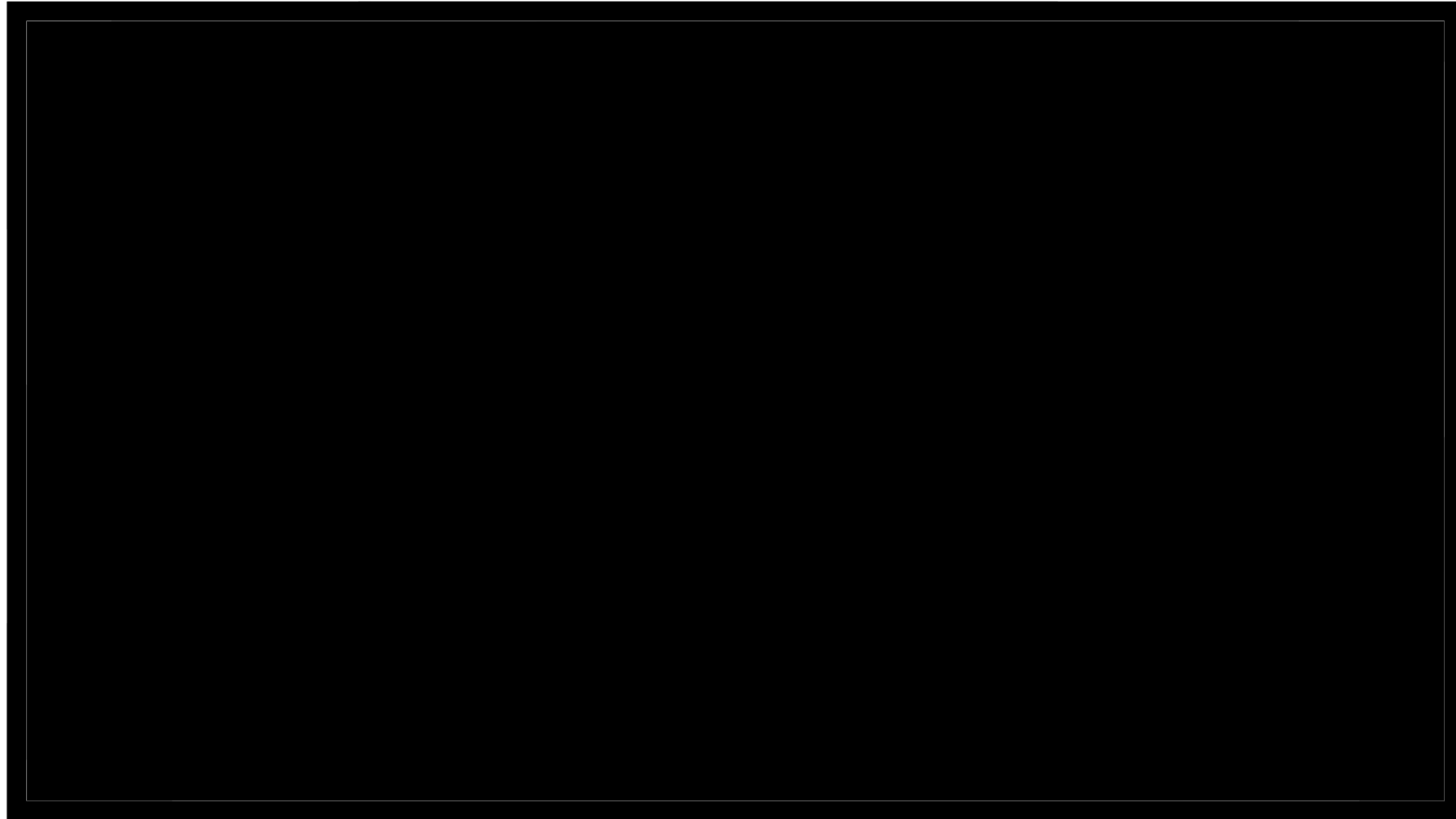
My “I Believe List”

– Fall 2012 SALT – Darryl Nance (Updated 2024)

1. I believe in God and all of His promises.
2. I believe Leadership makes all the difference.
3. I believe I exhibit leadership, good or bad, every day.
4. I believe my value as a teacher is greater than teaching history.
5. I believe my value as a coach is greater than how many games we win.
6. I believe good health, and taking care of one’s self, is incredibly important.
7. I believe in my marriage and my wife.
8. I believe that raising strong valued, good character children is a must.
9. I believe in setting goals and reaching them.
10. I believe in being a good steward with what I have been given.
11. I believe adults should sometimes get out of the way of teenagers and let them make their own decisions and live with the consequences
12. I believe in financial or fiscal responsibility.
13. I believe athletics are important, but academic success is more important.
14. I believe in the value of family.
15. I believe in the art of learning and that it should be a lifelong commitment.
16. I believe reading is the secret to personal growth.
17. I believe in my civic duty to vote and to be aware of my political surroundings.
18. I believe in conservative values and patriotism.
19. I believe in giving back, sharing and tithing.
20. I believe in being accountable for any task assigned or volunteering for.
21. I believe in keeping a “good name”.
22. I believe I can screw up at any time and therefore I need to be mindful of my actions and the choices that I make.
23. I believe in telling people I Love Them.

- 24. I believe “two heads are better than one”, “three better than two” when all heads are working towards the same goal.
- 25. I believe more gets done when no one cares about credit.
- 26. I believe in sharing credit, and putting my ego in check.
- 27. I believe the young men that have played basketball for the teams I have coached had more to do with our success than anything I did, and I am grateful for their time and efforts.
- 28. I believe God gave me daughters so I could enjoy the privilege of having “my sons” play basketball for me.
- 29. I believe in being honest, even if it means hurt feelings from time to time.(Don’t Flinch – Kight)
- 30. I believe in balance, family, work, fun, though I don’t always listen to myself.
- 31. I believe you always need a plan!
- 32. I believe in sharing the blessings that have come my way – Lake House.
- 33. I believe change is necessary – even if I don’t agree with it.
- 34. I believe I know what is best for me – but wise council should be sought for big decisions.
- 35. I believe athletics can create “magical environments”, but just as easily show the worst in people.
- 36. I believe you can never give up if you are going to be truly effective in creating change – too many people give up and become disenfranchised.
- 37. I believe that I am responsible for my own happiness – even though I often fail to recognize it.
- 38. I believe good friends are hard to come by and that I need more of them.
- 39. I believe that it is OK to accept praise and complements, even though hard to accept sometimes.
- 40. I believe in Preparation, Purpose and Passion for anything worth pursuing.
- 41. I believe in GAMES +
- 42. I believe in maintaining contact with “lost friends.”
- 43. I believe Leadership is a verb.
- 44. I believe Leadership is a “contact sport.”
- 45. I believe Grace is necessary.

Don't Flinch – Brian Kight / Kobe
Create Connection that Bears the Weight of
Truth



2 Week Calendar

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<p>Mar 31</p> <p>Easter</p>	<p>Apr 1</p> <p>9:30am JL Mann Athletic Facilities Discussion; Dr. Royster's Conf Room; Cobb, Lacey</p> <p>10:00am [EXTERNAL Email] PDA Check in zoom mtg; Rich Barton</p>	<p>2</p> <p>10:00am Call District AD Cohort members</p>	<p>3</p> <p>9:00am Athletic Meeting; JL Mann High; Rhymer, Scott</p> <p>10:00am School visits</p>	<p>4</p> <p>11:30am Mtg to Discuss Stadium Fields & Expansion to 180' Wide Play; 2 Space Dr., Facilities Department, Engineering & Construction Conference Rm; Carlin, Scott</p>	<p>5</p> <p>8:00am School visits</p> <p>11:00am Meeting with AD; my office</p> <p>12:00pm Interhigh Council Meeting; MTA; Rhymer, Scott</p>	<p>6</p> <p>Grandsons ball game</p> <p>Samantha Birthday Lunch</p>
<p>7</p> <p>8:00pm [EXTERNAL Email] NIAAA Executive Leadership Cohort Meeting; https://niaaa.zoom.us/j/8...</p> <p>8:00pm [EXTERNAL Email] Updated invitation: NIAAA Leadership Cohort Meeting @ Monthly from 2pm to ...</p>	<p>8</p> <p>E-learning day</p> <p>9:00am Department Meeting - Budget/Athletic Facilities; my office</p> <p>2:30pm Eric Toole - Fundraisers; my office</p>	<p>9</p> <p>8:00am Cow</p> <p>6:00pm Drive opening night</p>	<p>10</p> <p>8:30am Chiro</p> <p>10:00am HS AD</p> <p>4:00pm MS AD</p> <p>8:00pm [EXTERNAL Email] Invitation: QPA Cohort Zoom Meet...</p>	<p>11</p> <p>7:30am Veh#199 Reg PM; Motorshop; motorshop</p> <p>9:00am FY 25 Budget Workshop (...)</p> <p>2:00pm WYFF Interview - Medical; ...</p> <p>6:30pm Teach GCS Night</p>	<p>12</p> <p>8:00am</p> <p>Tssaa Knoxville</p> <p>12:00pm</p>	<p>13</p>

If your leadership for the last 2 weeks was your leadership cap for the future, would you be satisfied? Would you be considered Elite? Legendary?



Atomic Habits, James Clear

- The difference in Legendary and Anonymity is usually less than 1% in elite sports.
- What is the 1% in Athletic Administration?

The Challenge

- What can you do 1% better today, tomorrow and the day after to be LEGENDARY?