

LEARNING SESSION

THE CONDO CRAZE: What It Means for Local Housing



MONDAY, APRIL 13, 2026

9:30 AM: Registration | **10:00 AM – 1:00 PM** (*Lunch Included*)

Mitchell Golf & Country Club, 81 Frances St, Mitchell, ON

PHBA invites area municipal staff to a focused learning session on **the evolving landscape of land development financing, ownership structures, and condominium development**. This practical session will **strengthen shared understanding between municipalities and the building industry to support informed, collaborative development processes**.

MEET THE SPEAKERS



GREG WRIGHT

Director, Real Estate (South West Ontario), RBC

Greg leads lending and capital solutions across the region. He will explain financing and lending models and how those models influence what housing gets built—particularly condominium projects.



ROCK WANG

Managing Director, CMHC Lending, Vault Mortgage Corporation

Rock leads CMHC insured lending solutions at Vault and brings 15 years of experience in multi-residential financing. He has originated and funded over \$3B in mortgages and will present CMHC options and alternative funding strategies developers use to make projects feasible.



ROY GENTLES

Partner, Robson Carpenter LLP

Roy specializes in condominium law and development transactions. He will discuss the legal and regulatory frameworks that shape condo projects and the implications for capital, risk and approvals.



GENE LEWIS

Vice President, Operations, DUKA Property Management Inc.

Gene is an experienced condominium operations leader. He will share on-the-ground realities of condo management and highlight practical implications for developers and municipalities after construction is complete.

FREE TO ATTEND!

PLEASE RSVP BY TUESDAY, APRIL 7, 2026: [CLICK HERE!](#)

Space is limited — early registration recommended.

If you have a specific question you'd like addressed during the Q&A sessions, please include it with your RSVP.

We look forward to your participation in what promises to be a practical and collaborative session supporting stronger local housing outcomes.