



OVERVIEW

Abrams Advisors, LLC is an independent advisory firm founded by Jeffrey Abrams, a seasoned professional with three decades of experience as a lawyer, mediator, business owner, non-profit executive, civic leader, and philanthropist. With a vast network of cultivated contacts and relationships, Abrams Advisors, LLC was launched to fill the growing need for independent and objective professional counsel operating at the crucial intersection of communal life and the broader public sphere.

We complement the vital work of traditional advocacy organizations by providing a professional, unbiased perspective aimed at building and strengthening communities. We don't just connect; we help to cultivate, curate and forge the authentic relationships that transform loose ties into the unbreakable bonds that drive true and lasting impact. Beyond our core services, we also are committed to launching our own projects and initiatives that address emerging challenges and advance innovative solutions in a timely and effective way.

Our Services

- **Strategic Consulting to Non-Profit Organizations, Foundations, and Philanthropists**
- **Expert Advisory to Political/Governmental, Educational and Civic Leaders**
- **Facilitation & Conflict Resolution**

Our Differentiator

Abrams Advisors, LLC stands apart through its **independence, candor** and **proactive approach**. We are not bound or beholden to any specific group or agenda, allowing us to provide impartial and objective advice and counsel.

We also intentionally operate without a fixed roster of employees, allowing the firm to **assemble the right team for each engagement** from a network of highly experienced and credentialed experts. This bespoke approach allows us to assemble the precise team needed to address each unique challenge.



Who is Jeffrey Abrams?

Jeffrey Abrams is a strategic advisor who has been a successful lawyer, mediator, business owner, non-profit executive, civic leader, and philanthropist for more than three decades. An LA native, Jeff is known for his deep relationships, active listening and radical candor, offering his valuable strategic guidance to a diverse range of stakeholders, including business leaders and entrepreneurs, elected officials and candidates, government and law enforcement officials, college and K-12 school administrators, and leaders of non-profit organizations and private charitable foundations.

Jeff is best known to the public as the Regional Director of the Anti-Defamation League in Los Angeles, where he significantly elevated ADL's public profile and expanded its community partnerships. Under his leadership, ADL's influence in policy advocacy, public safety, and civil rights initiatives expanded dramatically. As a spokesperson, he has testified before the LA County Board of Supervisors, the LA City Council, and the LA Police Commission, led press conferences and public forums, and appeared often on national media (including CNN, ABC, *The New York Times* and *The Los Angeles Times*) and local news outlets addressing issues of public safety and interfaith communal relations.

Before his tenure at ADL, Jeff worked as an attorney and mediator for more than 25 years, including co-founding and serving as managing partner of a leading reputation-protection law firm and mediating more than 500 state and federal litigated cases throughout Southern California. As a general counsel and advisor working primarily with entertainment and technology clients, Jeff not only helped companies grow and expand, he also frequently served as a crisis manager, from helping to protect the reputation of high-profile celebrities and public figures to assembling and leading teams to respond to complex, multi-forum state and federal regulatory investigations. He has also guided and shaped California legislative strategies on a variety of issues, including privacy, immigration, education, and technology-related issues.

On the international stage, Jeff is a longtime trustee and board member of The Washington Institute for Near East Policy, a leading D.C.-based non-partisan think tank. Over the past two decades, he has participated in high-level delegations across the Middle East and Europe, engaging with royal family members, heads of state, and senior military and government officials in Dubai, Egypt, Israel, Jordan, Kuwait, Morocco, Oman, Saudi Arabia, the UAE, and the West Bank, as well as in England, France and with the European Union in Brussels.

Locally, Jeff is an engaged civic leader, serving as a past board member and current member of Bet Tzedek Legal Service's President's Advisory Council. He is also a trustee of the Samuel and Helene Soref Foundation, a Wexner Heritage Fellow, and a Peabody Award-winning Executive Producer of the documentary *Listen to Me, Marlon*. In June 2025, Jeff was honored with Technion University's President's Award for Exceptional Achievement at its International Board of Governors Meeting in Haifa, Israel.



PROFESSIONAL SERVICES

- **Strategic Consulting to non-profit organizations, foundations, and philanthropists.**

Moving beyond day-to-day operations, we focus on long-term strategy and organizational health, including:

- **Philanthropic Consulting:** Advising individual donors and foundations on how to align their giving with their values, maximize impact, and navigate complex funding landscapes. Services include connecting clients with vetted, impactful non-profit organizations and initiatives and assisting with grant-making strategies.
- **Organizational Development:** Advising non-profit organizations and private foundations on board governance, leadership development and transitions, and strategic planning to ensure mission alignment and operational efficiency.
- **Fundraising & Philanthropic Strategy:** Providing guidance on campaign development, donor relations, and effective philanthropic giving to maximize impact.
- **Crisis Management & Communications:** Offering counsel on how to proactively prepare for and respond to reputational threats and other high-stakes public controversies and sensitive issues.



PROFESSIONAL SERVICES

- **Expert Advisory to Political/Governmental, Educational and Civic Leaders.**

Our counsel helps leaders navigate complex Jewish communal matters with insight and confidence, fostering stronger relationships and informed decision-making, including:

- **For Educational Leaders:** Guiding school administrators and universities on addressing campus anti-Semitism, promoting tolerance, and fostering inclusive environments. We advise on everything from combating antisemitism on campus to developing engaging Jewish programming, helping institutions create welcoming spaces while upholding academic freedom.
- **For Political/Government & Civic Leaders:** Advising on policy development, community outreach, and constituent relations as they intersect with Jewish issues. We offer strategic guidance on public policy and community relations. We help leaders build effective coalitions, manage public perception, and handle sensitive topics. We also advise political campaigns on how to meaningfully engage with the Jewish electorate and understand the community's priorities.

- **Facilitation & Conflict Resolution.**

As a neutral third party, we specialize in helping mission-driven organizations build healthier, more resilient relationships, including:

- **Facilitate Inter-organizational Dialogue:** Convening leaders and organizations to foster collaboration, resolve disputes, and create unified strategies on shared goals.
- **Mediate Internal Disputes:** Providing impartial mediation for conflicts between organizations, as well as amongst board members, staff, or internal groups to restore trust and functionality.
- **Lead Community Forums:** Designing and facilitating difficult conversations on sensitive topics to bridge divides and foster mutual understanding within the broader community.



FLEXIBLE ENGAGEMENT MODELS

Abrams Advisors understands that each client's needs are unique. We offer flexible engagement structures to best suit the scope, duration, and nature of your project:

- **Project-Based Fees:** A clear, fixed fee for a defined scope of work, ensuring predictability and budget control for specific deliverables.
- **Retainer Agreements:** Ideal for ongoing strategic counsel, continuous support, or on-demand access to our expertise over a period of time.
- **Value-Based Arrangements:** In specific situations where outcomes are clearly quantifiable, fees can be structured to align with the significant value created for the client.

Our Ideal Clients

Abrams Advisors partners with leaders and organizations committed to impactful change and navigating complex societal landscapes. Our ideal clients include:

- **Philanthropists & High-Net-Worth Individuals:** Looking for strategic advice on impactful giving and aligning their resources with critical social causes.
- **Non-Profit Organizations & Foundations:** Seeking strategic guidance, enhanced governance, effective social impact initiatives, and robust community engagement.
- **Government Officials & Agencies:** Requiring expertise in public policy, civil rights, crisis communications, and fostering equitable community relations.
- **Educational Institutions (K-12 & Higher Ed):** Focused on fostering inclusive environments, navigating sensitive social issues, and developing strategic educational programming.
- **Business Leaders & Entrepreneurs:** Aiming to align business practices with social values, manage reputation, and lead through complex public challenges.