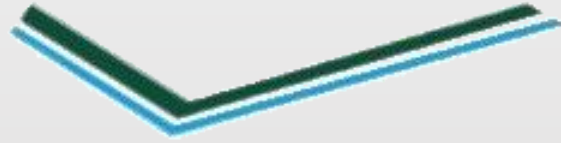




CurVe
Consultants, LLC



Capabilities Presentation

Offering the integrity and courage to do what is right,
especially when it is not easy to do so.

February 2, 2018



Introduction to CurVe



- Chris Verbicky, Founder and GM of CurVe, holds a PhD in organic chemistry and an MBA with a focus on marketing.
“After ~20 years working in the high-intensity contract service space in chemistry, project management, business development, and executive leadership across APIs, fine chemicals, and finished product development and manufacturing, I decided to start CurVe to satisfy my passion for helping others.”
- We offer access to experience, skills, and knowledge tailored to meet your specific situation.
- Our processes are designed to empower your team and outfit them with the tools they need to be successful.



Capabilities and Services

- Business Services:
 - Business Systems Development and Sales Management.
 - Business Strategy and Acquisition Diligence.
 - Business Development & Marketing.
- Project and Alliance Management Services:
 - RFP Generation and Processing.
 - Strategic Provider Qualification and CDMO Management.
 - CMC Project Management.
 - Product acquisition and divestment.
- Training Services:
 - Project Management
 - Business Operations



Business Services for CDMOs

- Business Development and Marketing Strategy services to align your leadership, sales, and marketing teams for success.
- Direct sales support through an extensive contact database and networking across the US.
- Catalog of services to help your customers find your specialty capabilities.
- Project Evaluation and Proposal Generation.
- Business Systems and CRM set-up/management to get the most out of your data.



Catering to Biotech & Pharma

- We offer an economic solution to CMC Project Management, Product Management, and Regulatory Strategy when you need part-time help.
 - Vendor selection, qualification and management for your outsourced activities.
 - Generating and processing requests for proposals to know what you should expect for you programs.
 - Database of service providers when you need specialty services.
 - Project and product management services.
 - Product acquisition and divestment.



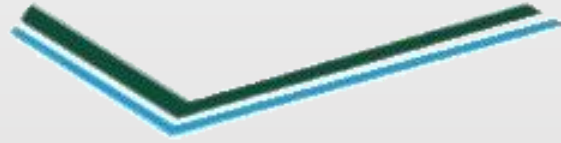


Customer Service

- At CurVe we believe that customer service is the only true point of differentiation remaining in the service industry and it is the key to success.
- Our comprehensive personalized service will help identify gaps and help establish a plan to achieve your goals.
- We offer customized services and reporting to identify key milestones, monitor budget, and manage a schedule to keep your program on track. That's how we ensure your success.
- We may not always tell you what you want to hear, but we'll tell you what you need to hear. Together we'll succeed!



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Thank you for your interest!

Please contact us today to set up a phone call and consultation!

chris@curveconsultants.com

518-882-8073