

**BUSINESS + MARKET RESEARCH SOLUTIONS** 

# CAPABILITIES STATEMENT

## **AMBIKA JACK McGEE**

Founder & CEO



404-386-6647



404-480-0358



404-800-0385



Ambika@afjconsulting.net



www.AFJConsulting.net



in www.linkedin.com/in/ambikajack





## **COMPANY PROFILE**

Founded in 2019, AFJ Consulting is a market research consultancy focused on helping our clients achieve their consumer engagement and/or sales goals.

We have nearly two decades of experience in market research and partner with our clients to develop research plans that will best meet their needs and objectives.

Our efforts enhance consumer engagement activities and often lead to increased sales for our clients.

Tax ID: 84-3425238 DUNS: 113283024 CAGE CODE: 8F5D9

N/GMSDC Certification: ATI4696 WBENC Certification: In Progress WOSB Certification: In Progress

**SIC** 8742

PSC R405, R422

NAICS 541910, 541720, 561599, 721199

NIGP 96153, 92577, 95605, 92419, 95670, 91725

UNSPC 80141500, 80141506, 80141510, 80141511, 80141512, 80141523, 80141514

#### **SERVICES WE OFFER**





Market Segmentation Studies









#### **VISION + MISSION**

Depending on project complexity, many of our client projects are completed in house. To meet the needs of more complex projects, we have a long list of research partners that we work alongside to meet client needs and are also flexible enough to partner with firms our clients request.

We are adept at using current technology tools to enhance the research our clients conduct or can provide cutting edge solutions too.

#### **KEY DIFFERENTIATORS**

- 1. Unlike our competitors, we see technology as a tool allowing us to efficiently gather feedback from those we need to hear from.
- 2. New technology can be confusing and expensive when not used correctly.
- 3. We provide our clients with guidance on which tools best meet their needs and preserve their time by locating and evaluating new technology tools in advance.

#### **OUR PORTFOLIO**









# **OUR CREDENTIALS**









Minority Business Enterprise (MBE) Woman Business Enterprise (WBE) Woman-Owned Small Business Enterprise (WOSB) Disadvantaged Business Enterprise (DBE)

#### LEADERSHIP — AMBIKA JACK McGEE | PRESIDENT



Ambika has nearly 20 years of experience helping state lotteries and companies across the globe reach their marketing research and sales goals.

She holds a Masters degree with a specialization in Research, Evaluation, Measurement, and Statistics from The University of Georgia, and a Bachelors degree in Psychology from Georgia State University.

Before establishing AFJ Consulting, Ambika held positions with Lynx Research Consulting and Scientific Games.

#### **OUR RESEARCH + STUDIES**

Advertising Research

Audience Feedback Measurement

Brainstorming Research

Business to Business Research (B2B)

Business to Consumer (B2C)

Business to Government Analysis (B2G)

Competitive Intelligence

**Concept Testing** 

Consumer Research

**Customer Satisfaction** 

Data Analysis

Demographic Studies

**Employee Studies** 

**Entertainment Options** 

Ethnic Research

In-Person Interviews

International Research

**Internet Focus Groups** 

Internet Research

Life-stage Studies

Mail Surveys

Mall Interviews

Market Research

Online Communities (MROC's)

**Market Studies** 

**Mystery Shopping** 

Observation research

Online Focus Group

**Moderation & Training** 

On-Site Data Collection

Package Testing

Panel Studies

Political Polling

Product Development Studies

Product Research

Promotions Research

**Public Opinion Studies** 

Retail Research

Statistical Analysis

Survey Development

Telephone Interviews

**Touchpoint Studies** 

Wearables/Sensor Research

Toucnpad Studie