



## ***Navigating the 2-Year Fellowship Program***

### **05 The Business of YOU**

Focus on becoming your best self with training in leadership, networking, goal setting, and time management.

### **03 Business Development**

Build hard skills with training in prospecting, referrals, overcoming objections, and effective communication.

### **01 Welcome Webinar**

Meet the team and start to Discover Your Path. Uncover your strengths, build networks, and explore the 12 Tribes of Financial Planning.

### **Industry Knowledge 06**

Launch your career with insights on firm selection, advisor tools, trends, investments, and compensation.

### **Attend a Conference 04**

After completing the 6-month mentorship, Fellows have the opportunity to attend one industry conference.

### **6-Month Mentorship 02**

Join our Power of Mentorship session, then partner with a mentor for six months of guidance and growth.

## **Fellowship Start**