



Agent ESSENTIALS



**MONDAYS TO FRIDAYS
10:00 AM – 11:00 AM**

OFFERED IN DIFFERENT E TO P MARKET CENTERS

Each Managing Broker will rotate through topics, covering all of the essential needs to run your business successfully.

**7.0 Sales Contact
Listing Contract & Disclosures
Buyer Representation Agreements
Contract to Close
Professionalism & Realtor Etiquette**

MONDAY



Cindy Windeler
Wheaton
IN-OFFICE ONLY

TUESDAY



Amy Fichtel-Schwartz
Aurora
HYBRID

WEDNESDAY



Carrie Garstecki
Geneva
HYBRID

THURSDAY



Kathy Nosek
Downers Grove
IN-OFFICE ONLY

FRIDAY



Jack Kelley
Naperville
VIRTUAL ONLY



EVENING AGENT ESSENTIALS *with Jack Kelley*

2nd and 3rd Tuesdays of the Month - *Schedule varies. Please check the calendar.*

7:00 PM – 9:00 PM

Virtual only on Google Meet



Virtual only and Hybrid classes are on Zoom or Google Meet. Links of the classes vary. Please see the Launch Calendar on your respective Agent Portals for the Zoom links and additional information on the rotating daily topics.