



TUESDAYS ON ZOOM

Register to get the Zoom link



5:30PM-7:30PM or 8:30PM-10:30PM Central

14
OCT

Session 1: Spark your Career
Session 2: Embrace your Job

21
OCT

Session 3: Connect with your Market

28
OCT

Session 4: Define your Value

04
NOV

Session 5: Generate your Leads
Session 6: Grow your Database

11
NOV

Session 7: Capture leads with Open Houses

18
NOV

Session 8: Capture leads with Social Media
Session 9: Capture more Leads

25
NOV

Session 10: Keep every Lead
Session 11: Follow up with Leads

02
DEC

Session 12: Strengthen Relationships
Session 13: Qualify Potential Buyers & Sellers

09
DEC

Session 14: Win the Buyer
Session 15: Win the Seller

16
DEC

Session 16: Work with Buyers and Sellers
Session 17: Make and Receive Offers

06
JAN

Session 18: Negotiate offers
Session 19: Get to the close

13
JAN

Session 20: Plan your future

