



## **Jeff McKinney, M.A.**

### **Executive Consultant & Executive-Level Trainer**

Executive Consultant Jeff McKinney is a recognized expert in workplace violence prevention, threat assessment and global corporate security. Prior to joining WGI, he served as a member of the Global Security Team for Qualcomm - a multinational technology corporation with over 50,000 employees in more than 30 countries. At Qualcomm, Mr. McKinney's responsibilities included developing and leading the workplace violence prevention, threat assessment, crisis intervention and emergency response programs. Mr. McKinney's other duties included conducting workplace investigations, facilitating law enforcement connections and developing training programs, including active shooter response and de-escalation and crisis communications.

Prior to joining Qualcomm, Mr. McKinney served for 26 years as a Federal Bureau of Investigation (FBI) Supervisory Special Agent and Special Agent. His responsibilities included serving as the Cyber Squad Supervisor, the Crisis Negotiations Coordinator, and the Law Enforcement Training Coordinator. He investigated violent crime, white-collar crime, cybercrime and national security matters including terrorism and counter-intelligence. He led or supervised four FBI undercover operations including investigations targeting child predators (Operation NAMBLA), Intellectual Property Theft (Operation D-elite), sports memorabilia fraud (Operation Bullpen) and gangs (Operation Viscore). As the Negotiations Coordinator for FBI San Diego, he supervised or participated in hundreds of crisis intervention or border kidnapping negotiations. As the Law Enforcement Training Coordinator, Mr. McKinney provided crisis negotiations/intervention, interview and interrogation and leadership training to over a thousand law enforcement officers from California and Europe. In conjunction with the University of San Diego School Of Leadership Studies, Mr. McKinney was the co-creator of a leadership program for law enforcement leaders. This program started with the FBI but expanded to include the San Diego Police/Fire Departments and the San Diego Sheriff's Department.

Before joining the FBI, Mr. McKinney served as a Captain for the United States Air Force. He supervised the Combat Intelligence Unit for B52 and KC135 aircrews and commanders and provided daily intelligence briefings to the command staff and aircrews.

Mr. McKinney is a graduate of Arkansas State University (M.A. in Political Science) and San Diego State University (B.S. in Criminal Justice). He has instructed the Administration of Justice Course at Mira Costa and Mississippi County Community Colleges. The courses he instructed included investigations, report writing and introduction to criminal justice administration.