

## **Active Course List**

## **ABIDE ACADEMY OF REAL ESTATE (#8185)**

ADIDE ACADEMI OF REAL ESTATE (#0105)						
Course Code	Course Name	Begin Date	End Date	Delivery		
78038	2025 GAR CONTRACT CHANGES-KISS (KEEPING IT SUPER SIMPLE)	12/1/2024		Classroom		
77356	ACROSS STATE LINES	2/19/2024		Virtual		
78367	BROKE POWER PLAY	3/7/2025		Classroom		
78365	BROKER BUILDING BLOCKS	3/7/2025		Classroom		
77355	BUILDING AND MASTERING YOUR REAL ESTATE TOOL BOX	2/19/2024		Classroom		
77984	CLIENT-FIRST REAL ESTATE: ELEVATING EXPERIENCES WITH TECH & TREND	11/1/2024		Classroom		
77781	CONTROLLING THE NARRATIVE: NAVIGATING REAL ESTATE NEWS VS. REALITY	7/15/2024		Classroom		
78117	CRACKING THE CODE ABOUT HOAS, POAS, CONDOS AND BEYOND	12/30/2024		Classroom		
77476	CULTURE FUSION IN REAL ESTATE: EMBRACING CULTURAL PROFICIENCY	3/27/2024		Classroom		
78368	FORGOTTEN FORMS YOU DIDN'T KNOW YOU NEEDED	3/7/2025		Classroom		
77136	GET SMART	12/4/2023		Classroom		
78037	HELLO TO SOLD: CLIENT CARE THAT NEVER GETS OLD	12/1/2024		Classroom		
78199	HOME FOR ALL	1/21/2025		Classroom		
77679	I CAN SEE CLEARLY NOW: REAL ESTATE CONTRACT CLARITY	6/17/2024		Classroom		
77137	IN THE NUMBERS	12/4/2023		Classroom		
78366	LEADING THE WAY	3/7/2025		Classroom		
77124	LEASE LOGIC	11/28/2023		Online		
77123	LEGAL EDGE	11/28/2023		Classroom		
77354	LIGHTS, CAMERA, LISTINGS	2/19/2024		Classroom		
77122	MINISTERIAL MASTERY	11/28/2023		Classroom		
77680	MORTGAGE MASTERY: THE BASICS EXPLAINED	6/17/2024		Classroom		
77432	NEGOTIATION MASTERY: CHAMPIONING FOR YOUR CLIENT	3/12/2024		Classroom		
78113	PATHWAY TO EFFECTIVE CURRICULUM WRITING	12/27/2024		Classroom		
77509	PRESENTIFY	4/3/2024		Classroom		



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77678	PURPOSEFUL PRICING: MASTERING MARKET STRATEGY AND ALIGNMENT	6/17/2024		Classroom
77026	SALESPERSON PRELICENSE COURSE (75 HOURS)	10/23/2023		Classroom
77121	STAY SMART STAY SAFE	11/28/2023		Classroom
77646	STAYING IN THE GAME	6/4/2024		Classroom
77138	THE KEY TO LAWFUL LEASES AND PROPERTY MANAGEMENT	12/4/2023		Classroom
77510	THROUGH THE EYES OF A CLIENT	4/3/2024		Classroom
77430	TRANSACTION TIMELINE TRIUMPH: MASTERING REAL ESTATE CLOSINGS FROM START TO FINISH	3/12/2024		Classroom
78238	WHAT THE GREC?	1/30/2025		Classroom

<sup>32</sup> Course(s)