> *"Whenever you see a successful business, someone once made a courageous decision."*
> — Peter F. Drucker

Program Objectives

- ❖ **Identify the steps and analyse alternatives in a decision-making process**
- ❖ **Recognize the various factors influencing a leader's decision-making style**
- ❖ **Differentiate between: avoiding, problem solving, and problem seeking**
- ❖ **Understand and use a variety of decision making models**
- ❖ **Understand the nature of managerial decision making,**

Learning outcomes

- ❖ **Have deeper insight into decision-making processes**
- ❖ **Use these insights to facilitate effective decisions**
- ❖ **Develop perspectives on attributes of 'effective' decisions**
- ❖ **Be equipped to influence the decision-making processes**
- ❖ **Understand how people perceive and decide about risk**

Learning Modalities

- ❖ **Highly Interactive sessions of questions and answers**
- ❖ **Introduction to various creativity and innovation concepts**
- ❖ **Pragmatic Case studies from a selection of industries**
- ❖ **Application of the frameworks and tools**

Who should participate

- ❖ **Teams in mid to senior management**
- ❖ **People managers at all levels**
- ❖ **Managers and Supervisors responsible for team outcomes**
- ❖ **Team contributing through group efforts**