

DEAN R. GILLILAND

Licensed Real Estate Broker
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MSA Coverage

- Florida
- Northeast Florida

SPECIALTY

- Commercial Property
- Land

CLIENTS REPRESENTED

- Florida Furniture
- Gustafson Farms
- Continental Concessions
- IVS Hydro
- Simple Communications
- Direct Impulse
- United Air Comfort
- CSX Property Services
- Insight Property Group
- Carter and Associates

PROFESSIONAL EXPERIENCE

EXPERIENCE AND BACKGROUND

Dean began Expansion Commercial, Inc. with a commitment to consult clients regarding Real Estate marketing, economy, and value. Educated as a Real Estate Finance major at the University of North Florida, Dean started an independent Commercial Real Estate Research Company in 1994. Dean has a thorough knowledge of the Northeast Florida Market. The company Dean Gilliland and Associates performed availability studies on office, industrial and retail properties. He has been a contributing writer with articles appearing in the Jacksonville Business Journal, and Florida Real Estate Journal. Dean began in negotiating sales and leasing transactions on behalf of clients in 2000 as a Real Estate Salesperson with Atlantic Commercial Properties. He has placed millions of dollars of client's money into several property investments that create long lasting income for them. He also is an accomplished webmaster and uses his skills in Internet marketing to expose his listing inventory to a wide range of Commercial Real Estate users.

Dean is a Broker Associate who serves his clients best interests, and applies his knowledge to investigate the value within Real Estate transactions that benefit his customers. He applies the years of research in the Northeast Florida market to bring buyers and sellers together.

TRANSACTIONAL EXPERIENCE

5944 Richard Street	50,788 Sq Ft	(Investment Sale)
3022 Faye Rd	28,750 Sq Ft	(Investment)
Guiney Delivery Service	22,143 Sq Ft	(Lease)
Tabbystone	21,208 Sq Ft	(Sale)
Chamblin Bookmine	20,000 Sq Ft	(Sale)
AB&B Manufacturing	18,750 Sq Ft	(Sale)
Executive Imports	16,000 Sq Ft	(Lease)
Continental Concessions	15,400 Sq Ft	(Lease)
Atlantic Express	12,000 Sq Ft	(Lease)
First Class Coach	12,000 Sq Ft	(Lease)
Florida Gift Fruit Shippers	12,000 Sq Ft	(Lease)
Private Owner	11,000 Sq Ft	(Sale)
RJ & RK/Bridges of America	9,100 Sq Ft	(Lease)

Land

Palatka Riverfront Property	43 Acres	(Sale)
Wendover Housing	20 acres	(Sale)
Private Owner	5.7 acres	(Lease)
Private Owner	6 acres	(Lease)
Private Owner	5.4 acres	(Sale)
Gustafson Farms/Verizon	3.5 acres	(Sale)

EDUCATION

Florida Real Estate Institute - Orange Park, Florida
Associate in Arts - Business Administration
Florida Community College Jacksonville
Designing Web Pages Using Front Page/Microsoft Office
Florida Community College Jacksonville Urban Resource Center
Bachelor of Business Administration - Real Estate Finance
University of North Florida, Jacksonville