BUY (Maintained)

CMP: INR 14,945 Target Price: INR 20,070 🔺 34%

31 March 2025

PTC Industries

Defence

Safran order coincides with capacity addition

Aeroalloy Technologies (ATL), a wholly-owned subsidiary of PTC Industries (PTCIL), has received a significant longterm order from Safran Aircraft Engines, entailing supply of seven cast aero-engine components, utilising both titanium (Ti) and superalloys for CFM's advanced LEAP-1A and LEAP-1B engines. This collaboration positions ATL as the only Indian company supplying cast (aeroengine) components in Ti and superalloys. This development coincides with PTC's capacity addition initiatives in the UP Defence Industrial Corridor, potentially resulting in a significant earnings uptick in the near term. We maintain our positive outlook on the PTC stock with an unchanged TP of INR 20,070 (DCF-based valuation). Maintain **BUY**.

Another major order with vast potential

The recent order from Safran encompasses components for both LEAP-1A and LEAP-1B engines, reinforcing PTCIL's competency in producing complex components for next-generation aero engines. The LEAP engine is the fastest growing in the history of aviation – with a 60% win rate in A320neo and being the sole source for 737 Max and C 919 platforms. Since Entry into Service (EIS), over 20,400 engines have been ordered and over 11,600 engines are in backlog (until Oct'24). In India, there are over 370 LEAP-powered aircraft currently in operation and more than 2,000 LEAP engines on order for domestic airlines. We believe that by expanding partnerships with key Indian suppliers such as ATL, Safran is enhancing production capabilities for the LEAP engine in India.

Ongoing capacity addition dovetails into order book accretion

We expect Apr'25, Sep'25 and Dec'25 to be important milestones for the company. Key points: 1) 900tpa VIM is installed and expected to be commissioned by Apr'25. 2) Enhancement of casting capacity for both Ti and superalloys likely by Sep'25. 3) Forging and rolling mills likely to be commissioned by Dec'25. On the metal side, 1,500tpa VAR is already commissioned while 5,000tpa EBCHR and 200tpa PAM are expected to be commissioned in Dec'25 and Apr'25, respectively. In our view, the recent order dovetails well into the casting capacity enhancement. Hence, we see a good possibility of earning uptick post FY27E.

Financial Summary

| Y/E March (INR mn) | FY24A | FY25E | FY26E | FY27E |
|--------------------|-------|-------|-------|--------|
| Net Revenue | 2,569 | 4,113 | 7,499 | 17,120 |
| EBITDA | 726 | 1,066 | 1,891 | 5,959 |
| EBITDA Margin (%) | 28.3 | 25.9 | 25.2 | 34.8 |
| Net Profit | 422 | 788 | 1,238 | 4,446 |
| EPS (INR) | 29.2 | 52.6 | 82.7 | 296.9 |
| EPS % Chg YoY | 51.5 | 80.0 | 57.2 | 259.0 |
| P/E (x) | 511.2 | 284.0 | 180.7 | 50.3 |
| EV/EBITDA (x) | 308.3 | 198.6 | 113.0 | 36.0 |
| RoCE (%) | 7.8 | 6.7 | 8.6 | 24.4 |
| RoE (%) | 11.3 | 9.9 | 10.3 | 26.9 |

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Market Data

| Market Cap (INR) | 224bn |
|---------------------|---------------|
| Market Cap (USD) | 2,620mn |
| Bloomberg Code | PTCIL IN |
| Reuters Code | PCIN.BO |
| 52-week Range (INR) | 17,995 /7,025 |
| Free Float (%) | 34.0 |
| ADTV-3M (mn) (USD) | 3.9 |
| | |

| Price Performance (%) | 3m | 6m | 12m |
|---------------------------|------|------|-------|
| Absolute | 10.4 | 10.5 | 103.8 |
| Relative to Sensex | 12.1 | 20.1 | 98.7 |

| ESG Score | 2023 | 2024 | Change |
|-------------|------|------|--------|
| ESG score | NA | NA | NA |
| Environment | NA | NA | NA |
| Social | NA | NA | NA |
| Governance | NA | NA | NA |

Note - Score ranges from 0 - 100 with a higher score indicating higher ESG disclosures.

Source: SES ESG, I-sec research

Previous Reports

13-03-2025: <u>Company Update</u> 27-02-2025: <u>Company Update</u>

India | Equity Research | Company Update

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Outlook: Set for a long haul

In our view, PTCIL's revenue should see a 56% CAGR through to FY32E, largely led by capacity ramp-up. Plus, its business model has a significant moat with only a handful of companies globally producing aerospace-grade Ti and superalloy castings. The current order from SAFRAN reinforces our belief that PTCIL is likely to be an integral part of LEAP engines in the near future. We maintain our **BUY** rating on the PTC stock with an unchanged TP of INR 20,070 on a DCF-based methodology.

Exhibit 1: LEAP – the engine of choice on narrowbody platforms

| The prefer | rred engine | Major commercial wins | | | Major commercial wins | |
|--|-------------------|-------------------------------|---|--|-----------------------|--|
| 20,400+ engine 11,600+ engine | | easyJet | 56 A320neo 101 A321neo | | | |
| | light hours since | AVOLON | 75 A320neo | | | |
| EIS ⁽²⁾ | | 🔥 Akasa Air | 154 737 MAX | | | |
| ~60% win rate | Sole source | American Airlines | 85 737 MAX | | | |
| A320neo | 737 MAX | FAIR CHINA 中国国際航空公司 | 59 A320neo 100 C919 | | | |
| | C919 | | 140 A320neo 70 A321neo 190 737 MAX | | | |

Source: Safran, I-Sec research

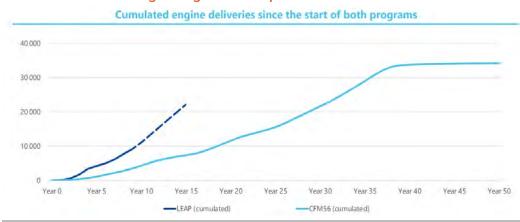
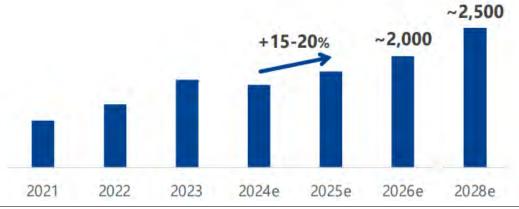


Exhibit 2: LEAP fleet is growing twice compared to CFM56

Source: Safran, I-Sec research

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Exhibit 3: LEAP engine production roadmap

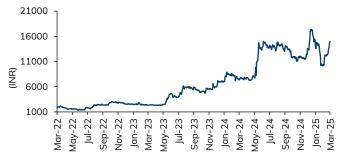


Source: Safran, I-Sec research

Exhibit 4: Shareholding pattern

| % | Jun'24 | Sep'24 | Dec'24 |
|-------------------------|--------|--------|--------|
| Promoters | 60.2 | 59.8 | 59.8 |
| Institutional investors | 29.9 | 9.5 | 9.6 |
| MFs and others | 24.3 | 3.8 | 4.8 |
| FIs/Banks | 1.2 | 0.9 | 1.4 |
| Insurance | 0.2 | 0.0 | 0.0 |
| Flls | 3.8 | 4.8 | 3.4 |
| Others | 10.3 | 30.7 | 30.6 |
| | | | |

Exhibit 5: Price chart



Source: Bloomberg, I-Sec research

Source: Bloomberg, I-Sec research



Financial Summary

Exhibit 6: Profit & Loss

(INR mn, year ending March)

| | FY24A | FY25E | FY26E | FY27E |
|-----------------------------|-------|-------|-------|--------|
| | | | | |
| Net Sales | 2,569 | 4,113 | 7,499 | 17,120 |
| Operating Expenses | 1,225 | 1,782 | 3,054 | 5,963 |
| EBITDA | 726 | 1,066 | 1,891 | 5,959 |
| EBITDA Margin (%) | 28.3 | 25.9 | 25.2 | 34.8 |
| Depreciation & Amortization | 166 | 237 | 412 | 562 |
| EBIT | 560 | 829 | 1,479 | 5,397 |
| Interest expenditure | 152 | 134 | 130 | 130 |
| Other Non-operating | 134 | 315 | 199 | 155 |
| Income | 154 | 515 | 199 | 155 |
| Recurring PBT | 541 | 1,010 | 1,548 | 5,421 |
| Profit / (Loss) from | | | | |
| Associates | - | - | - | - |
| Less: Taxes | 119 | 223 | 310 | 976 |
| PAT | 422 | 788 | 1,238 | 4,446 |
| Less: Minority Interest | - | - | - | - |
| Extraordinaries (Net) | - | - | - | - |
| Net Income (Reported) | 422 | 788 | 1,238 | 4,446 |
| Net Income (Adjusted) | 422 | 788 | 1,238 | 4,446 |

Source Company data, I-Sec research

Exhibit 7: Balance sheet

(INR mn, year ending March)

| | FY24A | FY25E | FY26E | FY27E |
|---|-------|--------|--------|--------|
| Total Current Assets | 4,155 | 8,677 | 7,451 | 11,438 |
| of which cash & cash eqv. | 1,578 | 5,492 | 3,545 | 2,813 |
| Total Current Liabilities & Provisions | 412 | 628 | 802 | 2,282 |
| Net Current Assets | 3,743 | 8,048 | 6,649 | 9,156 |
| Investments | 18 | 18 | 18 | 18 |
| Net Fixed Assets | 2,302 | 3,230 | 6,318 | 8,756 |
| ROU Assets | - | - | - | - |
| Capital Work-in-Progress | 1,587 | 3,922 | 3,422 | 2,922 |
| Total Intangible Assets | 9 | 9 | 9 | 9 |
| Other assets | 886 | 886 | 886 | 886 |
| Deferred Tax Assets | - | - | - | - |
| Total Assets | 8,545 | 16,113 | 17,302 | 21,747 |
| Liabilities | | | | |
| Borrowings | 1,819 | 1,600 | 1,550 | 1,550 |
| Deferred Tax Liability | 177 | 177 | 177 | 177 |
| provisions | 11 | 11 | 11 | 11 |
| other Liabilities | 81 | 81 | 81 | 81 |
| Equity Share Capital | 144 | 150 | 150 | 150 |
| Reserves & Surplus | 6,312 | 14,094 | 15,332 | 19,778 |
| Total Net Worth | 6,456 | 14,244 | 15,482 | 19,928 |
| Minority Interest | - | - | - | - |
| Total Liabilities | 8,545 | 16,113 | 17,302 | 21,747 |

Source Company data, I-Sec research

Exhibit 8: Cashflow statement

(INR mn, year ending March)

| | FY24A | FY25E | FY26E | FY27E |
|--|---------|---------|---------|---------|
| Operating Cashflow | (963) | 768 | 1,232 | 1,898 |
| Working Capital Changes | (1,634) | (391) | (548) | (3,240) |
| Capital Commitments | (648) | (3,500) | (3,000) | (2,500) |
| Free Cashflow | (1,610) | (2,732) | (1,768) | (602) |
| Other investing cashflow | 43 | - | - | - |
| Cashflow from Investing Activities | (604) | (3,500) | (3,000) | (2,500) |
| Issue of Share Capital | 2,956 | 7,000 | - | - |
| Interest Cost | (134) | (134) | (130) | (130) |
| Inc (Dec) in Borrowings | 22 | (219) | (50) | - |
| Dividend paid | - | - | - | - |
| Others | - | - | - | - |
| Cash flow from Financing Activities | 2,841 | 6,647 | (180) | (130) |
| Chg. in Cash & Bank balance | 1,274 | 3,915 | (1,948) | (732) |
| Closing cash & balance | 1,343 | 5,258 | 3,310 | 2,578 |

Source Company data, I-Sec research

Exhibit 9: Key ratios

(Year ending March)

| | FY24A | FY25E | FY26E | FY27E |
|---------------------------------|-------|-------|---------|---------|
| Per Share Data (INR) | | | | |
| Reported EPS | 29.2 | 52.6 | 82.7 | 296.9 |
| Adjusted EPS (Diluted) | 29.2 | 52.6 | 82.7 | 296.9 |
| Cash EPS | 40.7 | 68.4 | 110.2 | 334.5 |
| Dividend per share (DPS) | - | - | - | - |
| Book Value per share (BV) | 447.1 | 951.4 | 1,034.1 | 1,331.1 |
| Dividend Payout (%) | - | - | - | - |
| Growth (%) | | | | |
| Net Sales | 17.2 | 60.1 | 82.3 | 128.3 |
| EBITDA | 23.9 | 46.8 | 77.4 | 215.1 |
| EPS (INR) | 51.5 | 80.0 | 57.2 | 259.0 |
| Valuation Ratios (x) | | | | |
| P/E | 511.2 | 284.0 | 180.7 | 50.3 |
| P/CEPS | 366.7 | 218.3 | 135.6 | 44.7 |
| P/BV | 33.4 | 15.7 | 14.5 | 11.2 |
| EV / EBITDA | 308.3 | 198.6 | 113.0 | 36.0 |
| P / Sales | 87.1 | 54.4 | 29.8 | 13.1 |
| Dividend Yield (%) | - | - | - | - |
| Operating Ratios | | | | |
| Gross Profit Margins (%) | 76.0 | 69.3 | 65.9 | 69.6 |
| EBITDA Margins (%) | 28.3 | 25.9 | 25.2 | 34.8 |
| Effective Tax Rate (%) | 22.0 | 22.0 | 20.0 | 18.0 |
| Net Profit Margins (%) | 16.4 | 19.2 | 16.5 | 26.0 |
| NWC / Total Assets (%) | - | - | - | - |
| Net Debt / Equity (x) | 0.0 | (0.3) | (0.1) | (0.1) |
| Net Debt / EBITDA (x) | 0.3 | (3.7) | (1.1) | (0.2) |
| Profitability Ratios | | | | |
| RoCE (%) | 7.8 | 6.7 | 8.6 | 24.4 |
| RoE (%) | 11.3 | 9.9 | 10.3 | 26.9 |
| RoIC (%) | 8.9 | 9.0 | 11.6 | 31.3 |
| Fixed Asset Turnover (x) | 0.7 | 1.1 | 1.4 | 2.1 |
| Inventory Turnover Days | 124 | 156 | 137 | 182 |
| Receivables Days | 185 | 148 | 109 | 119 |
| Payables Days | 26 | 46 | 42 | 77 |
| Source Company data 1-Sec resec | urch | | | |

Source Company data, I-Sec research

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