Q1 2021

St. Louis Retail Market Report



VACANCY 5.0%

RENTAL RATES \$13.06 PSF

ABSORPTION (228,898)

11,200 SF
DELIVERED
155,224 SF

UNDER CONSTRUCTION

Recent Market Transactions

Tenant Name / Building	Square Feet	Submarket		
Burlington* 53-59 Brentwood Promenade	19,040	Mid County		
Mid-Cities Church 6500-6750 Manchester Rd.	16,137	St. Louis City South		
Renewal By Anderson* West County Center	9,000	Mid County		
Davita Grandview Plaza Shopping Ctr.	7,634	North County		
Dollar Tree 3236-3270 Telegraph Rd.	6,500	South County		
*Renewal				

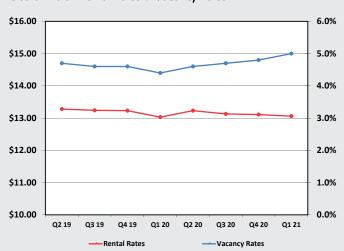
New Around Town



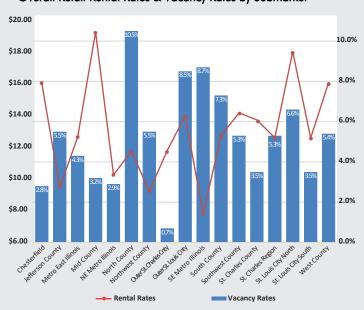
Recent Closings



Overall Retail Rental Rates & Vacancy Rates



Overall Retail Rental Rates & Vacancy Rates by Submarket





Q1 2021

Total Retail Market Statistics

Submarket	Existing Inventory # Buildings Total GLA		Vacancy Direct SF Total SF Vacancy %		Net Absorption	YTD Deliveries	Under Construcion SF	Quoted Rates	
Chesterfield	192	6,920,576	191,181	191,181	2.8%	(6,326)	0	10,000	\$16.06
Jefferson County	201	2,161,461	119,682	119,682	5.5%	6,370	0	0	\$9.48
Metro East Illinois	1,342	16,609,969	710,116	714,010	4.3%	29,1 <i>57</i>	0	35,604	\$12.66
Mid County	1,085	17,387,332	508,577	553,393	3.2%	(24,005)	0	0	\$19.30
NE Metro Illinois	1,001	11,452,145	335,480	335,480	2.9%	39,91 <i>7</i>	0	8,770	\$10.27
North County	506	7,809,674	<i>7</i> 71,915	822,498	10.5%	(81,780)	0	0	\$11. <i>77</i>
Northwest County	1,114	14,649,013	800,444	811,680	5.5%	(30,1 <i>57</i>)	0	16,500	\$9.24
Outer St. Charles County	158	2,132,261	14,200	14,200	0.7%	16,802	0	0	\$11.81
Outer St. Louis County	90	1,129,686	96,479	96,479	8.5%	(2,300)	0	0	\$14.00
SE Metro Illinois	282	3,005,301	260,893	260,893	8.7%	(2,298)	0	0	\$7.79
South County	638	10,786,978	<i>7</i> 91,615	<i>7</i> 91,61 <i>5</i>	<i>7</i> .3%	(113,351)	0	0	\$12.74
Southwest County	651	9,805,246	521,049	521,049	5.3%	(62,400)	0	0	\$14.19
St. Charles County	513	7,978,954	276,989	276,989	3.5%	26,522	11,200	53,000	\$ 13. 74
St. Charles Region	918	12,665,396	658,453	674,137	5.3%	15,064	0	30,255	\$12.62
St. Louis City North	684	9,490,644	611,358	622,608	6.6%	(12,044)	0	0	\$18.06
St. Louis City South	1,707	11,372,288	399,034	399,034	3.5%	(78,874)	0	1,095	\$12.60
West County	544	10, <i>7</i> 61,298	546,831	<i>57</i> 9,908	5.4%	50,805	0	0	\$16.10
TOTAL	11,626	156,118,222	<i>7</i> ,61 <i>4</i> ,296	7,784,836	5.0%	(228,898)	11,200	155,224	\$13.06

Featured Property



Village Plaza Center 16419-61 Village Plaza Dr., Wildwood, MO 63011

- 1,188 SF 6,084 SF Retail/Office For Lease
- Great Neighborhood Center, Nestled in the Heart of Wildwood
- Ample Parking with Access to Manchester Rd.
- Parking Ratio: Approx. 7/1,000 SF
- Lease Rate: \$14.00 PSF, NNN* *Estimated NNN: \$5.89 PSF

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