

Q2 2020 Office Market Report

MARKET TRENDS





CLASS A RENTAL RATES: \$25.35 CLASS B RENTAL RATES: \$18.57





UNDER CONSTRUCTION



TOTAL OFFICE MARKET STATISTICS

| Submarket | Existin # Bldgs. | g Inventory Total GLA | Direct SF | Vacancy Total SF | Vac % | Net Absorption | YTD Deliveries | Under Const SF | Quoted Rates |
|-------------------------------------|---------------------|--------------------------|-----------|---------------------|-------|----------------|-------------------|-------------------|-----------------|
| Central Business District (CBD) | 92 | 13,634,317 | 1,932,676 | 2,020,886 | 14.8% | 52,765 | 0 | 0 | \$18.02 |
| St. Louis City* (Other than CBD) | 47 | 2,921,885 | 124,012 | 124,012 | 4.2% | (8,514) | 0 | 714,000 | \$28.44 |
| Clayton | 73 | 7,551,578 | 417,606 | 449,640 | 6.0% | (46,424) | 737,500 | 457,000 | \$27.70 |
| Olive-270/ Westport | 112 | 7,749,520 | 670,694 | 718,988 | 9.3% | 33,542 | 0 | 108,750 | \$22.52 |
| West County | 98 | 7,438,524 | 621,929 | 748,473 | 10.1% | 273,090 | 0 | 0 | \$25.44 |
| South County | 61 | 2,910,874 | 370,930 | 374,042 | 12.8% | (11,494) | 0 | 0 | \$21.97 |
| North County | 49 | 3,661,790 | 465,114 | 475,914 | 13.0% | 21,800 | 0 | 0 | \$17.63 |
| St. Charles | 42 | 2,584,679 | 187,950 | 187,950 | 7.3% | 63,023 | 0 | 0 | \$20.44 |
| Illinois | 76 | 3,301,141 | 358,241 | 368,345 | 11.2% | 22,223 | 0 | 0 | \$18.76 |
| Totals | 650 | 51,754,308 | 5,149,152 | 5,468,250 | 10.7% | 400,011 | 737,500 | 1,279,750 | \$22.32 |

Source: CoStar Property®

* The St. Louis City submarket analytics are primarily a reflection of the Cortex District and the "Midtown" St. Louis area.

Office market data used for this report consists of only multi-tenant office buildings over 20,000 square feet, excluding medical. The above chart is a combination of Class A, Class B and Class C buildings.

NOTEWORTHY SALES

Laumeier III and Southwest Executive Center, totaling 136,748 square feet in Sunset Hills, sold as a two-building portfolio for approximately \$10,000,000 (\$73.13 PSF).



Laumeir III, a 51,843-SF, Class A office building located at 3660 S. Geyer Rd., sold for \$5,526,552 (\$106.60 PSF).



Southwest Executive Center, an 84,905 SF, Class B office building located at 9735 Landmark Pkwy. Dr. sold for \$4,473,448 (\$52.69 PSF).

Q2 2020

RECENT MARKET TRANSACTIONS

| Tenant Name | Building | SF | Submarket | |
|----------------------------------|-----------------------------|--------|----------------|--|
| Accenture Federal Services** | 520 Maryville Centre Dr. | 46,667 | West County | |
| Edgewell Personal Care* | Timberlake Corporate Center | 26,838 | West County | |
| Thompson Street Capital Partners | Centene Centre | 24,500 | Clayton | |
| Bullhorn | City Foundry | 23,349 | St. Louis City | |
| Rabo Agrifinance | 635 Maryville Centre Dr. | 23,030 | West County | |

*Renewal **Sublease

FEATURED PROPERTY



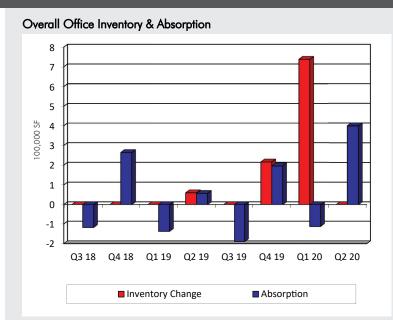
Chesterfield Ridge Center 16401 Swingley Ridge Rd., Chesterfield, MO

- 1,818 SF 17,386 SF Available
- Class A, 7-Story Office Building
- Garage & Surface Parking Available at 4/1,000 SF Ratio
- Superior Access & Visibility Along the I-64/40 Corridor
- Building Signage Opportunity
- On-Site Storage
- Conference Center, Fresh Market & Tenant Lounge Being Added to First Floor
- Lease Rate: \$27.00/RSF, Full Service

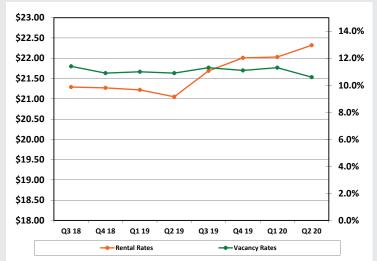
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Overall Office Rental Rates & Vacancy Rates



*Disclaimer: All information is collected from CoStar Group at the end of 2nd Quarter. All information is subject to change. Updated numbers for past quarters reflect CoStar's ongoing research for the most accurate market information.