# Q4 2023

St. Louis Office Market Report



VACANCY 16.4%

CLASS A VACANCY: 21.4% CLASS B VACANCY: 13.3%

RENTAL RATES \$22.49 PSF

CLASS A RENTAL RATES: **\$24.27** CLASS B RENTAL RATES: **\$19.76** 

ABSORPTION **470,153 SF ↑** 

473,000 SF

128,000 SF UNDER CONSTRUCTION

#### **Recent Lease Transactions**

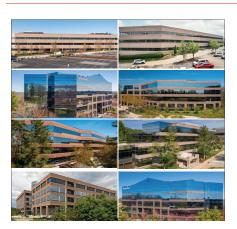
Tenant Name / Building	Square Feet	Submarket	
Enterprise Bank / Old Town*	39,661	Clayton	
Energizer / 8235 Forsyth Blvd	32,523	Clayton	
Oculus / Gateway Tower*	14,505	CBD	
Russell Construction / Corporate Hill	7,689	West County	
*Renewal	1		

#### Recent Sale Transactions



### Enterprise Rent-A-Tech Center 620 Technology Dr

- 138,092 SF
- St. Charles

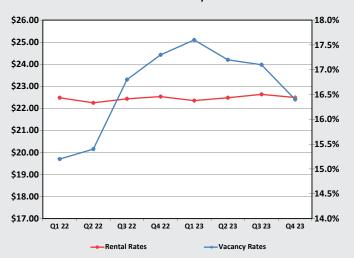


#### 8-Building Portfolio Sale

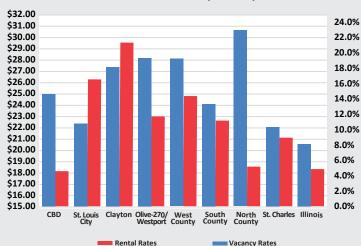
400 & 424 S Woods Mill Rd; 520, 530, 540, 550, 625 & 700 Maryville Centre Dr

- 979,158 SF Total Portfolio
- West County

#### Overall Office Rental Rates & Vacancy Rates



#### Overall Office Rental Rates & Vacancy Rates by Submarket



\*Disclaimer: All information is collected from CoStar Group at the end of 4th Quarter. All information is subject to change. Updated numbers for past quarters reflect CoStar's ongoing research for the most accurate market information.



## St. Louis Office Market Report

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#### **Total Office Market Statistics**

Submarket	Existing Inventory		Vacancy			N	Norman III	Under	
	# Buildings	Total GLA	Direct SF	Total SF	Vacancy %	Net Absorption	YTD Deliveries	Construction SF	Quoted Rates
Central Business District (CBD)  Class A  Class B	<b>99</b> 21 49	15,358,737 8,190,000 4,663,515	<b>2,243,323</b> 1,542,332 549,980	<b>2,274,999</b> 1,570,058 549,980	<b>14.8%</b> 19.2% 11.8%	(88,852) (66,871) (37,571)	<b>0</b> 0 0	<b>41,000</b> 41,000 0	<b>\$18.14</b> \$19.05 \$15.69
<b>St. Louis City</b>	<b>54</b>	<b>3,569,846</b> 1,519,051 978,803	<b>365,891</b>	<b>389,233</b>	10.9%	1 <b>4,714</b>	<b>0</b>	<b>0</b>	<b>\$26.30</b>
Class A	11		239,573	239,573	15.8%	0	0	0	\$32.94
Class B	18		110,518	133,860	13.7%	(2,206)	0	0	\$18.81
<b>Clayton</b> Class A Class B	<b>83</b> 33 39	<b>9,475,923</b> 6,196,032 2,778,607	<b>1,677,404</b> 1,223,608 452,268	<b>1,731,684</b> 1,265,513 464,643	18.3% 20.4% 16.7%	(18,682) (34,004) 16,850	<b>473,000</b> 473,000 0	<b>0</b> 0 0	<b>\$29.55</b> \$32.50 \$23.04
<b>Olive-270/Westport</b>	122	<b>8,472,940</b> 3,917,043 4,240,172	<b>1,528,168</b>	<b>1,641,308</b>	<b>19.4%</b>	<b>215,564</b>	<b>0</b>	<b>87,000</b>	<b>\$23.02</b>
Class A	27		905,310	951,996	24.3%	100,819	0	87,000	\$25.54
Class B	84		622,858	689,312	16.3%	114,745	0	0	\$19.41
<b>West County</b>	115	<b>8,358,314</b>	<b>1,058,639</b>	1,610,148	19.3%	<b>48,467</b>	<b>0</b>	<b>0</b>	<b>\$24.82</b>
Class A	48	4,995,969	602,440	1,133,682	22.7%	641	0	0	\$25.74
Class B	61	3,107,802	450,423	470,690	15.1%	51,520	0	0	\$22.04
South County	<b>65</b>	<b>3,338,505</b> 1,094,773 2,003,891	<b>437,711</b>	<b>447,402</b>	<b>13.4%</b>	<b>(7,972)</b>	<b>0</b>	<b>0</b>	<b>\$22.65</b>
Class A	12		211,166	211,166	19.3%	(14,598)	0	0	\$23.50
Class B	44		222,045	231,736	11.6%	9,892	0	0	\$21.14
<b>North County</b> Class A Class B	<b>53</b> 11 23	<b>4,370,786</b> 1,620,506 1,752,372	<b>629,390</b> 284,383 242,941	1,004,488 659,481 242,941	<b>23.0%</b> 40.7% 13.9%	<b>313,661</b> (9,258) 322,573	<b>0</b> 0 0	<b>0</b> 0 0	<b>\$18.62</b> \$19.04 \$19.13
<b>St. Charles</b>	<b>44</b>	<b>2,582,939</b> 1,435,971 824,445	<b>232,459</b>	<b>268,878</b>	<b>10.4%</b>	<b>23,199</b>	<b>0</b>	<b>0</b>	<b>\$21.06</b>
Class A	17		153,716	190,135	13.2%	5,577	0	0	\$21.04
Class B	20		61,080	61,080	7.4%	7,570	0	0	\$22.06
<b>Illinois</b>	<b>82</b>	<b>3,544,030</b>	<b>268,088</b>	<b>291,474</b>	<b>8.2%</b>	<b>(29,946)</b>	<b>0</b>	<b>0</b>	<b>\$18.27</b>
Class A	14	742,299	106,757	130,143	17.5%	5,473	0	0	\$19.04
Class B	43	1,762,601	95,024	95,024	5.4%	(25,876)	0	0	\$16.48
<b>TOTAL</b> Class A Class B	<b>717</b> 194 381	<b>59,072,020</b> 29,711,644 22,112,208	<b>8,441,073</b> 5,269,285 2,807,137	<b>9,659,614</b> 6,351,747 2,939,266	16.4% 21.4% 13.3%	<b>470,153</b> (12,221) 457,497	<b>473,000</b> 473,000 0	<b>128,000</b> 128,000 0	<b>\$22.49</b> \$24.27 \$19.76

Source: CoStar Property® Office market data for this report consists of only multi-tenant office buildings over 20,000 square feet, excluding medical. The above chart is a combination of Class A, B & C buildings.

#### **Featured Property**

8182 Maryland Ave & 8235 Forsyth Blvd Clayton, MO 63105

> 2,195 SF - 94,496 SF Office For Lease

For More Information, Contact:

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- 14-Story, Class A Office Towers in Downtown Clayton
- Structured Parking Attached with Multiple Access Points
- \$2 Million in Garage Updates Recently Completed, Including Lighting & Wayfinding Upgrades
- UKraft Café & Catering, Shoe Shine & Hair Salon Located in the Building Lobby
- Conferencing Facilities with 3 Rooms Available
- Newly Opened Residence Inn Immediately Adjacent with Tenant Discounts Available
- Lease Rate: \$31.00/RSF, Full Service

8182 Maryland Brochure

8235 Forsyth Brochure

