

Sumner Music Studio

One-on-one private lessons and instruction

HIGHLIGHTS OF SERVICES, PRICING, TERMS & CONDITIONS



Sign up at: matt-sumner.com/register-for-lessons

HIGHLIGHTS:

- \$30/30 minute lessons weekly
- Personalized private instruction for all skill levels (Minimum Age: 10)
- Fundamental values in coaching, mentorship, and training to help achieve goals included
- Conveniently takes place at the school, or virtually
- Flexible and easy payment options.

LESSON SERVICES OFFERED:

- Beginning trumpet
 - Develop and maintain good embouchure and air support
 - Improve familiarity and association between notes, fingering, and pitch
 - Expand rhythmic ability and sight reading
 - Improve tone, intonation and note stability
- Advancing trumpet and intro to Jazz
 - Listen and learn about different styles and rhythmic techniques
 - Articulation and tone control exercises to develop a more power and range
 - Begin muscle and aural memory with scales and arpeggios
 - Improve quality of overall sound with breathing and facial muscle exercises
 - Introduction to jazz style, swing, and feel

- Advanced trumpet technique and style
 - Improve sight reading for classical and/or jazz
 - Learn tricks and secrets of the trumpet to help you achieve certain effects
 - Further develop good habits to grow and maintain tone quality, intonation, pitch stability, and range
 - Advance in tonguing, articulation, and stylistic/rhythmic/dynamic nuances
 - Rehearse individual music repertoire as needed

- Commercial and lead trumpet lessons (For higher level players in high school and beyond)
 - Upper range exercises, and improving punch/power
 - Importances of articulation style, and attention to detail
 - Tone control, pitch stability, and advanced sound alteration/effect techniques

- Jazz improvisation trumpet lessons
 - Listening exercises and emulation
 - Different styles of jazz and the importance of feel/rhythm
 - Learn patterns, color tones, and scales to associate chords and progressions
 - Intro to transcribing famous solos

- Jazz theory and chordal progressions (beginning-advance levels)
 - Learn how to read chords and what they mean
 - Familiarize and recognize chord progressions and patterns
 - Improve knowledge of certain patterns and changes to help predictive anticipation (for enhancing skill in sight reading difficult charts)

- Intro to composition, arranging & Scoring
 - Learning how to begin putting your musical ideas and thoughts onto paper
 - Choosing the write instruments and style
 - How to take an existing melody and turn it into something else
 - How to score for different instruments and ensembles
 - (Basics of using Finale)

PRICING, TERMS & CONDITIONS

1. Tuition and payment

All lessons are priced at \$30 per ½ hour (30 minutes). You may also specially request 1 hour weekly lessons at \$50 per hour lesson. Payment is due on a weekly basis at the conclusion of each lesson. Payments are invoiced via Venmo, Cashapp, Paypal, or Square. Cash and personal checks are also accepted and due at the conclusion of each lesson. Non payment or NSF will result in cancellation of future lessons and additional charges if not paid after 5 days. The first lesson payment is due upon completion of registration and will be credited to the first scheduled lesson.

2. Cancellation, Discontinuation, & Inclement Weather Policy:

Discontinuation, and/or Cancellation must have 24 hours notice in writing in order to receive applied credit to next lesson, or to receive refund if prepaid. If student fails to show, or there is less than 24 hours notice of cancellation or withdrawal, an invoice will still be generated and expected to be paid for my time and travel, EXCEPT in the case of extreme circumstances such as family emergency, serious medical situations, or substantial and sudden loss or hardship. If there is inclement weather which inhibits travel, or the school is closed due to weather or other causes, a cancellation credit may be given at discretion. A virtual lesson or assignment may also be offered as an option if there is a school closure. If the student is unable to attend the virtual lesson, or complete the assignment in this instance, it is the responsibility of the student to study and practice specially assigned on that day. No credits or refunds will be issued if the student fails to review the material specially assigned on that day, and weekly payments will still be due. There will be no charge for lessons if I initiate cancellation for any reason and no make up lesson is offered. If prepaid, a credit will be issued to the next lesson.

3. Release of Liability

You agree to waive the right to any legal action for any injury, or property loss sustained on site of and during lessons resulting from normal instructional activity or any other activity conducted by the student before, during, or after scheduled lesson time.

4. Medical Emergencies

I give Matt Sumner (Sumner Music Studio) permission to seek emergency medical attention/treatment for the student in the event they are unable to reach a parent, or guardian. I hereby declare any physical/mental problems, restrictions, or conditions and/or declare the student to be in good physical and mental health.

5. Payment Options and Agreement

Payment is required at the conclusion of, or prior to each weekly lesson. However, you may choose to enroll in a monthly payment plan at any time. For this option, you may have it automatically debited on the 1st of every month, or pay manually by receiving an invoice on the 1st, and complete payment due on the 5th of each month. 1 month (4 - 30 minute lessons) tuition will be charged upon completion of registration for the monthly option, otherwise the first lesson of \$30 will be charged at the completion of registration. A proration will occur if lessons start after the 1st week of the month after registration (or billing change) and will be adjusted or credited to the following month's tuition. Each weekly lesson following will be 30 minutes unless otherwise arranged in which case the time of lesson will be changed and billed as such at the start of the following month. **Holidays and school breaks are automatically credited unless a makeup lesson is given.** If there are 5 weeks in a particular month where the lesson day occurs, the monthly bill will be adjusted accordingly. Monthly payments are recurring for continuing tuition and must be paid in full by the end of the first week of each month. If payment is not received in full after 15 days of the 1st of the month, there will be an automatic cancellation until payment is received. If lessons are canceled due to non payment, you must re-enroll. Payments can be made by check in person or mail, cash in person, or electronically through Venmo, cashapp, paypal, or by enrolling in autopay. By agreeing to these terms, you give Matt Sumner (Sumner Music Studio) permission to request payment through payment apps.

6. Behavior Expectations

Students are expected to be well-behaved and respectful toward others during lesson times or while waiting before or after scheduled lessons. Students who are repeatedly disruptive and/or disrespectful, or whose behavior is grossly inappropriate, and/or is a danger to themselves or others, may be asked to leave and have their enrollment revoked indefinitely without credit or refund. Mr. Sumner may also choose to immediately deny continuation of lessons without credit or refund if the student possesses any of the above.

I agree to the above terms and conditions:

Signature: _____

Date: _____

Printed Name: _____
