



INNOVATIVE HOSPITALITY SOLUTIONS

#### MY BACKGROUND

- 20 Years in Hospitality & Leisure
- Purchasing Director & Commercial Strategist
- Senior roles with Accor, Radisson, Rank Group, Bunzl etc.
- Hotel Specialist
- Customer Obsessive



# WHY WE DO WHAT WE DO...

- With the advent of GPO's and the reduction of procurement departments, the Hospitality industry has lost connection with its supply base
- There are limited sources of innovation into the Hospitality market either through purchasing teams or supply consolidators
- We want to enhance the guest experience and the lives of those responsible for it by providing products and services that they don't have access to, or knowledge of
- Want to see something different...?

#### **INEOS HAND SANITISER DISPENSERS**

- Available in Two Sizes
- Counter-Top, Wall-Mount or Floor Stand options
- Hygienic Touchless Technology
- Rechargeable Lithium-ion Battery (lasts up to 6 months)
- British Design
- Swiss-Engineered Reliability
- Cartridge Replacement







### FLAT EQUALIZERS – BANISH WOBBLY TABLES

- Stabilises tables by pressing down on the table top
- Uses FLAT® hydraulic stabilisation technology
- Internal locks provide unrivalled stability up to a 6mm adjustment
- Enables the alignment of table tops
- Install in seconds. No tools required.
- 3 x metric thread sizes available (M6, M8 & M10)

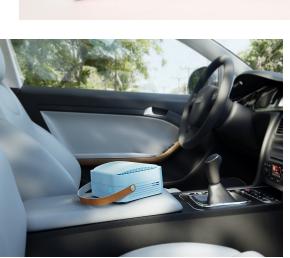


## **GOJI AIR PURIFICATION**

- Patented NCCO Reactor Technology
- Multi-Stage Air Purification System
- Kills 99.95% of Airborne Viruses & Bacteria
- Choice of Sizes, Designs & Colours to suit your needs
- Removes Bacterial odours
- Can also benefit Hay fever & Asthma sufferers











#### **SCRAEGG SCRAMBLED EGG MACHINE**

- Minimises waste make it when you need it!
- Can also be used for Porridge & Soups
- Used throughout Germany & launching in Costa
- No Plumbing required
- Unit measures  $30 \times 30 \times 46.5$ cm
- Unit Weight 17Kg



#### PAPER STRAWS LONDON – NON-SOGGY STRAWS

- Book-binding Technology
- Available in a choice of 8 colours + Solids
- Fantastic value at less than Ip a straw
- Non-Soggy They last a minimum of 2 hours in a drink
- 100% natural non-toxic glues and inks
- Made and manufactured in the UK
- Fully biodegradable, compostable and recyclable















#### **HOSPITALITY COVID TEST CLUB**

- AW selling Covid testing solutions since September 2020
- Created app enabled test certification prior to inclusion into NHS app
- Created the club in early Summer 2021
- Combines purchases of multiple groups and independents (350+ sites) to deliver price benefits
- Simultaneous purchasing process for monthly team testing programs







#### COMING SOON: 59S UVC LED STERILISATION

- UVC light kills bacteria & viruses
- Eliminates bad odours
- Already extensively used in Hospital environments around the world
- Approved cleaning standard for hospitality businesses in Asia
- Multitude of Hospitality applications



#### COMING SOON: 59S UVC LED STERILISATION



#### **ITEMS**

- Pens & Key cards
- Remote Controls & Radios
- Cutlery & Utensils



#### **ENVIRONMENTS**

- Conference facilities
- Washrooms
- Kitchens
- Walk-in Fridges

# WHAT MAKES US DIFFERENT?

- We have a Hospitality viewpoint
- Not all innovations make the grade
- We are always looking and always open to ideas

Do you know of something that can change the industry?



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